

Habitat for Humanity-Buffalo, Inc.
Profit & Loss by Department
July 2016 through April 2017

9:16 AM
05/09/2017
Accrual Basis

Profit & Loss by Department

	ADMIN	CONSTR	DEVELOP	FAM. SERV	RESTORE - NORTH	RESTORE - SOUTH	TOTAL
Ordinary Income/Expense							
Income							
4000S • Grants							
4001 • AHC Grant Income			35,000				35,000
Total 4000S • Grants			35,000				35,000
4100S • Contributions							
4010 • Individuals	460		95,786				96,246
4011 • Out of Town Groups Income			2,880				2,880
4020 • Businesses	150		154,630				154,780
4030 • Churches			10,325				10,325
4040 • Foundations/Trusts		9,000	83,424				92,424
4050 • Organizations/Schools		656	18,300				18,956
4060 • Misc Cash Donations - HFHI			2,600				2,600
4080 • Contributed Services	125		400				525
4085 • Noncash contributions	6,550	4,466	10,313			1,000	22,329
4090 • In-Kind Contrib - Warehouse Mat		3,192	-215				2,977
4420 • Cash Donations		500			463	1,049	2,012
4430 • ReStore Contribution	-200					202	2
4100S • Contributions - Other			-460				-460
Total 4100S • Contributions	7,085	17,814	377,983		463	2,251	405,596
4200S • House Sponsorships							
4210 • House Sponsors			80,000				80,000
Total 4200S • House Sponsorships			80,000				80,000
4300S • Fundraising Activities							
4305 • Event Income			60		954	12,687	13,701
4405 • Taxable Sales					292,587	199,693	492,280
4410 • Tax Exempt Sales					43,335	59,842	103,177
4440 • ReStore Scrap Sales					253	533	786
4445 • ReStore Electronic scrap					107		107
4480 • Cash Over/Short					25	-124	-99
Total 4300S • Fundraising Activities			60		337,261	272,631	609,952

Profit & Loss by Department	ADMIN	CONSTR	DEVELOP	FAM. SERV	RESTORE - NORTH	RESTORE - SOUTH	TOTAL
4900S • Other							
4380 • Dividend Income	6,275						6,275
4385 • Interest Income	384	67					451
4390 • Other	1,381						1,381
4394 • Unrealized Gain on Sale	5,505						5,505
4490 • NYS Sales Tax Collection Credit					188	169	357
Total 4900S • Other	13,545	67			188	169	13,969
Total Income	\$ 20,630	\$ 17,881	\$ 493,043		\$ 337,912	\$ 275,051	\$ 1,144,517
Cost of Goods Sold							
6150 • Restore Materials purch to sell					3,276		3,276
Total COGS					3,276		3,276
Gross Profit	\$ 20,630	\$ 17,881	\$ 493,043		\$ 334,636	\$ 275,051	\$ 1,141,241

Profit & Loss by Department

Expense - see notes at end

5000S • Direct Construction Costs

5110 • Cost of Homes Transferred		37					37
5120 • Expenses incurred after closing	152	237					389
5130 • Unrecoverable Expense(CIP)	679	1,220					1,899
Total 5000S • Direct Construction Costs	831	1,494					2,325

6000S • Salary & Wages

5210 • Construction Manager		40,184					40,184
5215 • Construction - Laborer		446					446
5250 • Construction Supervisors		137,785					137,785
5290 • Americorp		37,476					37,476
5551 • Exec Director-Salary	34,625	13,796	6,898	6,898	3,449	3,449	69,115
5554 • Office Mgr-Salary	32,367						32,367
5556 • Accounting-Salary	7,556	23,068		9,227	4,614	4,614	49,079
5557 • Volunteer Coordinator		5,745					5,745
5560 • Development Director			13,231				13,231
5561 • Family Services Coordinator				29,195			29,195
6011.1 • Mktng Manager					20,385		20,385
6011.2 • Mktng Manager s						20,385	20,385
6020.1 • Manager - North					34,037		34,037
6020.2 • Manager - South						29,683	29,683
6030.1 • Asst Manager					26,240		26,240
6030.2 • Asst Manager S						26,076	26,076
6035.1 • Floater - North					16,543		16,543
6035.2 • Floater						18,793	18,793
6040.1 • Truck Driver 1					16,006		16,006
6040.2 • Truck Driver 1 S						19,082	19,082
6042.1 • Truck Driver 2					20,050		20,050
6042.2 • Truck Driver 2 S						14,308	14,308
6045.2 • Temporary Help					10,388		10,388
Total 6000S • Salary & Wages	74,548	258,500	20,129	45,320	151,712	136,390	686,599

6100S • Payroll Taxes & Benefits

5352 • Payroll-P/R Assessments	7,735	52,269	2,574	5,279	22,318	21,678	111,853
5354 • Payroll- Benefits	3,474	16,573	2,352	618	14,167	19,602	56,786
6110 • Employee Appreciation	669						669
Total 6100S • Payroll Taxes & Benefits	11,878	68,842	4,926	5,897	36,485	41,280	169,308

Profit & Loss by Department

	ADMIN	CONSTR	DEVELOP	FAM. SERV	RESTORE - NORTH	RESTORE - SOUTH	TOTAL
6200S • Facilities							
5420 • Warehouse Repairs	136	4,552					4,688
5430 • Warehouse Utilities		5,713					5,713
5460 • Telephone-Cell	302	2,027					2,329
6210 • Rent					29,878	7,500	37,378
6260 • Trash Pickup	134	2,680			3,355	4,853	11,022
6265 • Snowplowing	125					1,750	1,875
6270 • Building Maintenance	341	67			448	2,333	3,189
6280 • Alarm System		335			400	482	1,217
6290 • Sprinkler System Repairs & Insp						550	550
6310 • Electricity					2,525	4,797	7,322
6320 • Natural Gas	-423				2,866	2,538	4,981
6330 • Water		66			881	843	1,790
6510 • Office Phones	33			50	444	443	970
6520 • Cell Phones		30			608	1,061	1,699
6650 • Internet a					450	235	685
7312 • Computer Charges	785						785
7330 • Insurance	1,216	2,661	659	462	847	847	6,692
7371 • Utilities - Office	964						964
7373 • Repairs & Maint - office	657						657
7380 • Telephone-Office	3,166			142	174		3,482
6200S • Facilities - Other	100						100
Total 6200S • Facilities	7,536	18,131	659	654	42,876	28,232	98,088
6300S • Vehicle Expense							
5441 • Vehicle Fuel		6,993			356	1,394	8,743
5442 • Vehicle Repairs		3,412			1,076		4,488
5443 • Vehicle Other	38	7,946		110	184	1,789	10,067
6410 • Fuel	76	1,197			3,417	2,441	7,131
6420 • Maintenance		74			83	588	745
6430 • Insurance/Other					2,073	2,364	4,437
6450 • EZ pass a					297	78	375
6300S • Vehicle Expense - Other						12	12
Total 6300S • Vehicle Expense	114	19,622		110	7,486	8,666	35,998
6600S • Advertising & Marketing							
6100 • Advertising a					50	50	100
7301 • Advertising	3,796	740	21		52	778	5,387
7302 • Communications			1,125				1,125
7360 • Printing	21	281	3,726	99			4,127
Total 6600S • Advertising & Marketing	3,817	1,021	4,872	99	102	828	10,739

Profit & Loss by Department

	ADMIN	CONSTR	DEVELOP	FAM. SERV	RESTORE - NORTH	RESTORE - SOUTH	TOTAL
6700S • Fundraising Expense							
4310 • Event Cost	26		1,424		1,553	2,067	5,070
8490 • Fundraising Other Expenses	50	150	7,050		31		7,281
Total 6700S • Fundraising Expense	76	150	8,474		1,584	2,067	12,351
6800S • Volunteer Appreciation							
5480 • Work Group Expenses	1,018		1,078				2,096
5781 • Volunteer Appreciation	3,087	5,587					8,674
6660 • Kitchen Expenses	361				45	288	694
6661 • Food		89			1,404	387	1,880
7340 • Meals & Entertainment	103	20	60		18		201
6800S • Volunteer Appreciation - Other		178			16	234	428
Total 6800S • Volunteer Appreciation	4,569	5,874	1,138		1,483	909	13,973
6900S • Tithes							
5790 • Tithe	20,649						20,649
Total 6900S • Tithes	20,649						20,649
7000S • Supplies/Equipment							
5160 • Warehouse materials		21,575					21,575
5470 • Tools		8,493			56	328	8,877
5490 • Safety Gear		75			375	515	965
6600 • Office Expenses a	328			71	287	771	1,457
6630 • Employee Safety Gear					190	60	250
6710 • Sales supplies					316	654	970
7345 • Office Expenses	3,375		35	34			3,444
7350 • Office Supplies	6,491	143		2	214	489	7,339
7375 • Supplies	40	556		15	329	826	1,766
7000S • Supplies/Equipment - Other			23				23
Total 7000S • Supplies/Equipment	10,234	30,842	58	122	1,767	3,643	46,666
7200S • Depreciation							
5425 • Whse & Equip Depr		5,723					5,723
5444 • Truck Depr		9,429					9,429
6240 • Building Depreciation						7,417	7,417
6440 • Truck depreciation					5,397	4,678	10,075
6670 • Office Equip Depreciation					30	30	60
7320 • Deprec Exp	1,675						1,675
Total 7200S • Depreciation	1,675	15,152			5,427	12,125	34,379

Profit & Loss by Department

	ADMIN	CONSTR	DEVELOP	FAM. SERV	RESTORE - NORTH	RESTORE - SOUTH	TOTAL
7300S • Travel & Seminars							
5485 • Training/Education	4,105	1,024	780		180	180	6,269
7385 • Training	1,276	1,325					2,601
7300S • Travel & Seminars - Other	640						640
Total 7300S • Travel & Seminars	6,021	2,349	780		180	180	9,510
7400S • Dues, Subscriptions & Publns.							
5770 • HFHI SOSI Fee	25,000						25,000
6620 • Dues and Subscriptions	3,000				52	85	3,137
7400S • Dues, Subscriptions & Publns. - Other		150					150
Total 7400S • Dues, Subscriptions & Publns.	28,000	150			52	85	28,287
7500S • Postage							
6690 • Postage - ReStore						150	150
7355 • Postage	2,020	35	1,557	133	25	32	3,802
7500S • Postage - Other	13			23			36
Total 7500S • Postage	2,033	35	1,557	156	25	182	3,988
7600S • Professional Fees							
5356 • Payroll-Fees	1,564	6,331	479	1,013	4,358	4,500	18,245
5405 • AHC Developer's Fee			7,000				7,000
5740 • Credit Report Fees				543			543
5775 • AmeriNational Fees	148	27,590					27,738
5777 • Foreclosure Expenses	4,244	45		6,629			10,918
6625 • Licenses and Permits	80				104	104	288
7365 • Professional Fees	298	95	1,430				1,823
7600S • Professional Fees - Other	4,750						4,750
Total 7600S • Professional Fees	11,084	34,061	8,909	8,185	4,462	4,604	71,305
7800S • Interest Expense							
5465 • Interest expense a	711						711
6230 • Interest Expense	627					8,835	9,462
6235 • Mtg Costs Amortization						749	749
6605 • Bank Service Charge	350				8	25	383
6610 • Credit Card Fees a	116				4,058	2,992	7,166
7305 • Bank Fee	276		747				1,023
7800S • Interest Expense - Other	7						7
Total 7800S • Interest Expense	2,087		747		4,066	12,601	19,501

Profit & Loss by Department

	ADMIN	CONSTR	DEVELOP	FAM. SERV	RESTORE - NORTH	RESTORE - SOUTH	TOTAL
8000S · Other Expenses							
5495 · Program Other		644	150				794
5780 · Other Program Support	59	185	14,316				14,560
6810 · Miscellaneous	1,527	471			701	146	2,845
7325 · Executive Director's Expenses	913			31			944
7390 · Other Expense	1,011	20	2		327		1,360
8000S · Other Expenses - Other		-60					-60
Total 8000S · Other Expenses	3,510	1,260	14,468	31	1,028	146	20,443
Total Expense	188,662	457,483	66,717	60,574	258,735	251,938	1,284,109
Net Income	\$ (168,032)	\$ (439,602)	\$ 426,326	\$ (60,574)	\$ 75,901	\$ 23,113	\$ (142,868)

NOTES:

The cost of 61 Wende (~\$112,000) continues to be recognized on the Bal. Sheet (CIP), not in Cost of Homes Transferred. Matt is waiting until we have the account moved to AmeriNat.

April credit card charges - Lowes, Home Depot & Key Bank - (~\$12,000) have not been entered

Q1 2017 Tithe has not been recorded yet

Capacity Grant Receivable (income) of ~\$3,500 has not been recorded.

Habitat for Humanity-Buffalo, Inc.
Profit & Loss Prev Year Comparison
July 2016 through April 2017

9:37 AM
05/09/2017
Accrual Basis

Profit & Loss Prev Year Comparison	Jul '16 - Apr 17	Jul '15 - Apr 16	\$ Change	% Change
Income				
4000S · Grants				
4001 · AHC Grant Income	35,000		35,000	100%
4200 · Grant and rebate income		38,000	-38,000	-100%
Total 4000S · Grants	35,000	38,000	-3,000	-8%
4100S · Contributions				
4010 · Individuals	96,246	77,104	19,142	25%
4011 · Out of Town Groups Income	2,880		2,880	100%
4020 · Businesses	154,780	125,543	29,237	23%
4030 · Churches	10,325	14,875	-4,550	-31%
4040 · Foundations/Trusts	92,424	45,575	46,849	103%
4050 · Organizations/Schools	18,956	19,116	-160	-1%
4060 · Misc Cash Donations - HFHI	2,600	8,301	-5,701	-69%
4080 · Contributed Services	525		525	100%
4085 · Noncash contributions	22,329	7,599	14,730	194%
4090 · In-Kind Contrib - Warehouse Mat	2,976	11,133	-8,157	-73%
4420 · Cash Donations	2,012	3,136	-1,124	-36%
4430 · ReStore Contribution	2	7,637	-7,635	-100%
4100S · Contributions - Other	-460		-460	-100%
Total 4100S · Contributions	405,595	320,019	85,576	27%
4200S · House Sponsorships				
4210 · House Sponsors	80,000	283,000	-203,000	-72%
Total 4200S · House Sponsorships	80,000	283,000	-203,000	-72%
4300S · Fundraising Activities				
4305 · Event Income	13,701	14,565	-864	-6%
4405 · Taxable Sales	492,279	533,719	-41,440	-8%
4410 · Tax Exempt Sales	103,176	114,500	-11,324	-10%
4440 · ReStore Scrap Sales	786	1,200	-414	-35%
4445 · ReStore Electronic scrap	107	339	-232	-68%
4480 · Cash Over/Short	-99	159	-258	-162%
Total 4300S · Fundraising Activities	609,950	664,482	-54,532	-8%
4500S · Home Sales				
4110 · Sales/Transfers to Homeowners		79,738	-79,738	-100%
Total 4500S · Home Sales		79,738	-79,738	-100%
4550S · Other Program Income				
4150 · Late Fee Income				
Total 4550S · Other Program Income				
4900S · Other				
4380 · Dividend Income	6,275	121	6,154	5,086%
4385 · Interest Income	451	1,005	-554	-55%
4390 · Other	1,381		1,381	100%
4394 · Unrealized Gain on Sale	5,505	630	4,875	774%
4399 · Uncategorized Income		100	-100	-100%
4490 · NYS Sales Tax Collection Credit	357	600	-243	-41%
Total 4900S · Other	13,969	2,456	11,513	469%
Total Income	\$ 1,144,514	\$ 1,387,695	\$ (243,181)	-18%

Profit & Loss Prev Year Comparison	Jul '16 - Apr 17	Jul '15 - Apr 16	\$	%
			Change	Change
Cost of Goods Sold				
6150 · Restore Materials purch to sell	3,276	949	2,327	245%
Total COGS	3,276	949	2,327	245%
Gross Profit	\$ 1,141,238	\$ 1,386,746	\$ (245,508)	-18%
Expense				
5000S · Direct Construction Costs				
5110 · Cost of Homes Transferred	37	99,841	-99,804	-100%
5120 · Expenses incurred after closing	389	2,002	-1,613	-81%
5130 · Unrecoverable Expense(CIP)	1,899		1,899	100%
Total 5000S · Direct Construction Costs	2,325	101,843	-99,518	-98%
6000S · Salary & Wages				
5210 · Construction Manager	40,184	39,323	861	2%
5215 · Construction - Laborer	446		446	100%
5250 · Construction Supervisors	137,785	150,835	-13,050	-9%
5290 · Americorp	37,476	24,130	13,346	55%
5551 · Exec Director-Salary	69,115	22,096	47,019	213%
5554 · Office Mgr-Salary	32,367	31,950	417	1%
5556 · Accounting-Salary	49,078	27,775	21,303	77%
5557 · Volunteer Coordinator	5,745	6,600	-855	-13%
5560 · Development Director	13,231		13,231	100%
5561 · Family Services Coordinator	29,195		29,195	100%
6011.1 · Mkting Manager	20,385	16,985	3,400	20%
6011.2 · Mkting Manager s	20,385	16,985	3,400	20%
6020.1 · Manager - North	34,037	33,416	621	2%
6020.2 · Manager - South	29,683	28,704	979	3%
6030.1 · Asst Manager	26,240	24,261	1,979	8%
6030.2 · Asst Manager S	26,076	24,109	1,967	8%
6035.1 · Floater - North	16,543	15,943	600	4%
6035.2 · Floater	18,793	15,943	2,850	18%
6040.1 · Truck Driver 1	16,006	19,952	-3,946	-20%
6040.2 · Truck Driver 1 S	19,082	16,295	2,787	17%
6042.1 · Truck Driver 2	20,050	18,251	1,799	10%
6042.2 · Truck Driver 2 S	14,308	18,884	-4,576	-24%
6045.2 · Temporary Help	10,388		10,388	100%
Total 6000S · Salary & Wages	686,598	552,437	134,161	24%
6100S · Payroll Taxes & Benefits				
5352 · Payroll-P/R Assessments	111,852	62,293	49,559	80%
5354 · Payroll- Benefits	56,786	21,010	35,776	170%
5661 · Exec Director-Benefits		-154	154	100%
5664 · Office Manager-Benefits		1,032	-1,032	-100%
5666 · Accounting-Benefits		-208	208	100%
5671 · Exec Directorf-Payroll Assess		3,420	-3,420	-100%
5674 · Office Mgr-Payroll Assess		3,603	-3,603	-100%
5676 · Accounting-Employer Assess		3,272	-3,272	-100%
5677 · Vol Coord PR Assessment		1,119	-1,119	-100%
5678 · Translate - Payroll Assessments		12	-12	-100%
6052 · Employer Assessment		46,303	-46,303	-100%
6054 · Benefits		23,915	-23,915	-100%
6110 · Employee Appreciation	669		669	100%
Total 6100S · Payroll Taxes & Benefits	169,307	165,617	3,690	2%

Profit & Loss Prev Year Comparison	Jul '16 - Apr 17	Jul '15 - Apr 16	\$	%
			Change	Change
6200S · Facilities				
5420 · Warehouse Repairs	4,688	569	4,119	724%
5430 · Warehouse Utilities	5,713	3,730	1,983	53%
5450 · Insurance a		23,051	-23,051	-100%
5460 · Telephone-Cell	2,329		2,329	100%
6210 · Rent	37,378	40,985	-3,607	-9%
6250 · Insurance b		14,008	-14,008	-100%
6260 · Trash Pickup	11,022	8,480	2,542	30%
6265 · Snowplowing	1,875	1,225	650	53%
6270 · Building Maintenance	3,188	1,795	1,393	78%
6280 · Alarm System	1,217	844	373	44%
6290 · Sprinkler System Repairs & Insp	550	394	156	40%
6310 · Electricity	7,322	7,214	108	1%
6320 · Natural Gas	4,981	4,671	310	7%
6330 · Water	1,790	1,670	120	7%
6510 · Office Phones	969	831	138	17%
6520 · Cell Phones	1,700	2,124	-424	-20%
6640 · Forklift repairs		262	-262	-100%
6650 · Internet a	685	722	-37	-5%
7312 · Computer Charges	785	1,714	-929	-54%
7330 · Insurance	6,691	13,316	-6,625	-50%
7371 · Utilities - Office	964	915	49	5%
7373 · Repairs & Maint - office	657	2,599	-1,942	-75%
7380 · Telephone-Office	3,481	3,089	392	13%
6200S · Facilities - Other	100		100	100%
Total 6200S · Facilities	98,085	134,208	-36,123	-27%
6300S · Vehicle Expense				
5441 · Vehicle Fuel	8,744		8,744	100%
5442 · Vehicle Repairs	4,487		4,487	100%
5443 · Vehicle Other	10,067		10,067	100%
5445 · EZ pass		75	-75	-100%
6410 · Fuel	7,131	7,918	-787	-10%
6420 · Maintenance	745	6,232	-5,487	-88%
6430 · Insurance/Other	4,437	4,635	-198	-4%
6450 · EZ pass a	375	175	200	114%
6300S · Vehicle Expense - Other	12		12	100%
Total 6300S · Vehicle Expense	35,998	19,035	16,963	89%
6600S · Advertising & Marketing				
6100 · Advertising a	100	3,640	-3,540	-97%
7301 · Advertising	5,388	335	5,053	1,508%
7302 · Communications	1,125		1,125	100%
7360 · Printing	4,126	178	3,948	2,218%
Total 6600S · Advertising & Marketing	10,739	4,153	6,586	159%
6700S · Fundraising Expense				
4310 · Event Cost	5,069	7,193	-2,124	-30%
8380 · Fundraising Newsletters		6,509	-6,509	-100%
8490 · Fundraising Other Expenses	7,281	262	7,019	2,679%
Total 6700S · Fundraising Expense	12,350	13,964	-1,614	-12%
6800S · Volunteer Appreciation				
5480 · Work Group Expenses	2,096		2,096	100%
5781 · Volunteer Appreciation	8,674	4,579	4,095	89%
6660 · Kitchen Expenses	695	854	-159	-19%
6661 · Food	1,880	2,062	-182	-9%
7340 · Meals & Entertainment	201	823	-622	-76%

Profit & Loss Prev Year Comparison	Jul '16 - Apr 17	Jul '15 - Apr 16	\$	%
			Change	Change
6800S · Volunteer Appreciation - Other	428		428	100%
Total 6800S · Volunteer Appreciation	13,974	8,318	5,656	68%
6900S · Tithes				
5790 · Tithe	20,649	40,315	-19,666	-49%
Total 6900S · Tithes	20,649	40,315	-19,666	-49%
7000S · Supplies/Equipment				
5160 · Warehouse materials	21,575	4,567	17,008	372%
5470 · Tools	8,877	-54	8,931	16,539%
5490 · Safety Gear	964		964	100%
6600 · Office Expenses a	1,457	2,994	-1,537	-51%
6630 · Employee Safety Gear	250	413	-163	-39%
6710 · Sales supplies	971	109	862	791%
7345 · Office Expenses	3,444	534	2,910	545%
7350 · Office Supplies	7,338	6,824	514	8%
7375 · Supplies	1,766	104	1,662	1,598%
7000S · Supplies/Equipment - Other	23		23	100%
Total 7000S · Supplies/Equipment	46,665	15,491	31,174	201%
7200S · Depreciation				
5425 · Whse & Equip Depr	5,723	5,334	389	7%
5444 · Truck Depr	9,429	10,477	-1,048	-10%
6240 · Building Depreciation	7,417	8,241	-824	-10%
6440 · Truck depreciation	10,076	8,539	1,537	18%
6670 · Office Equip Depreciation	60	139	-79	-57%
7320 · Deprec Exp	1,675	1,120	555	50%
Total 7200S · Depreciation	34,380	33,850	530	2%
7300S · Travel & Seminars				
5485 · Training/Education	6,269	2,276	3,993	175%
7385 · Training	2,601	390	2,211	567%
7300S · Travel & Seminars - Other	640		640	100%
Total 7300S · Travel & Seminars	9,510	2,666	6,844	257%
7400S · Dues, Subscriptions & Publins.				
5770 · HFHI SOSI Fee	25,000	25,000		
6620 · Dues and Subscriptions	3,137	109	3,028	2,778%
7322 · Dues & Subscriptions		60	-60	-100%
7400S · Dues, Subscriptions & Publins. - Other	150		150	100%
Total 7400S · Dues, Subscriptions & Publins.	28,287	25,169	3,118	12%
7500S · Postage				
6690 · Postage - ReStore	150	665	-515	-77%
7355 · Postage	3,802	1,623	2,179	134%
8350 · Fundraising Postage & Freight		6,583	-6,583	-100%
7500S · Postage - Other	37		37	100%
Total 7500S · Postage	3,989	8,871	-4,882	-55%

Profit & Loss Prev Year Comparison	Jul '16 - Apr 17	Jul '15 - Apr 16	\$	%
			Change	Change
7600S · Professional Fees				
5140 · Bad debt expense		893	-893	-100%
5356 · Payroll-Fees	18,245	5,893	12,352	210%
5405 · AHC Developer's Fee	7,000	5,000	2,000	40%
5681 · Exec Director-Fees		712	-712	-100%
5684 · Office Managerl-Fees		923	-923	-100%
5686 · Accounting-Fees		714	-714	-100%
5687 · Vol Coord Fees		505	-505	-100%
5740 · Credit Report Fees	543	693	-150	-22%
5775 · AmeriNational Fees	27,738	21,616	6,122	28%
5777 · Foreclosure Expenses	10,918	21,159	-10,241	-48%
6056 · Payroll Administration Fee		9,117	-9,117	-100%
6625 · Licenses and Permits	288	273	15	5%
7365 · Professional Fees	1,823	10,420	-8,597	-83%
7600S · Professional Fees - Other	4,750		4,750	100%
Total 7600S · Professional Fees	71,305	77,918	-6,613	-8%
7800S · Interest Expense				
5465 · Interest expense a	711	952	-241	-25%
6230 · Interest Expense	9,461	9,405	56	1%
6235 · Mtg Costs Amortization	749	832	-83	-10%
6605 · Bank Service Charge	383	99	284	287%
6610 · Credit Card Fees a	7,166	6,468	698	11%
7305 · Bank Fee	1,023	381	642	169%
7315 · Credit Card Fees		81	-81	-100%
7800S · Interest Expense - Other	7		7	100%
Total 7800S · Interest Expense	19,500	18,218	1,282	7%
8000S · Other Expenses				
5495 · Program Other	794	2,535	-1,741	-69%
5780 · Other Program Support	14,560	776	13,784	1,776%
6810 · Miscellaneous	2,845	1,299	1,546	119%
7325 · Executive Director's Expenses	944	7,545	-6,601	-87%
7390 · Other Expense	1,359	1,571	-212	-13%
8000S · Other Expenses - Other	-60		-60	-100%
Total 8000S · Other Expenses	20,442	13,726	6,716	49%
Total Expense	\$ 1,284,103	\$ 1,235,799	\$ 48,304	4%
Net Income	\$ (142,865)	\$ 150,947	\$ (293,812)	-195%

NOTES:

The cost of 61 Wende (~\$112,000) continues to be recognized on the Bal. Sheet (CIP), not in Cost of Homes Transferred. Matt is waiting until we have the account moved to AmeriNat.

April credit card charges - Lowes, Home Depot & Key Bank - (~\$12,000) have not been entered

Q1 2017 Tithe has not been recorded yet

Capacity Grant Receivable (income) of ~\$3,500 has not been recorded.

Habitat for Humanity-Buffalo, Inc.
Profit & Loss Budget Performance
April 2017

9:52 AM
05/09/2017
Accrual Basis

Profit & Loss Budget Performance	Apr 17	Budget	\$ Over Budget	Jul '16 - Apr 17	YTD Budget	\$ Over Budget	Annual Budget
Income							
4000S • Grants							
4001 • AHC Grant Income	35,000			35,000			
4200 • Grant and rebate income		42,250	-42,250		422,500	-422,500	507,000
Total 4000S • Grants	35,000	42,250	-7,250	35,000	422,500	-387,500	507,000
4100S • Contributions							
4010 • Individuals	10,609	14,132	-3,523	96,246	141,321	-45,075	169,585
4020 • Businesses	239	17,180	-16,941	154,780	171,798	-17,018	206,157
4030 • Churches	1,598	1,817	-219	10,325	18,173	-7,848	21,808
4040 • Foundations/Trusts	500	19,562	-19,062	92,424	195,615	-103,191	234,738
4050 • Organizations/Schools	2,232	2,293	-61	18,956	22,930	-3,974	27,516
4060 • Misc Cash Donations - HFHI		3,526	-3,526	2,600	35,264	-32,664	42,317
4080 • Contributed Services				525		525	
4085 • Noncash contributions		72	-72	22,329	716	21,613	859
4090 • In-Kind Contrib - Warehouse Mat		1,250	-1,250	2,976	12,500	-9,524	15,000
4420 • Cash Donations	43	118	-75	2,012	1,179	833	1,415
4430 • ReStore Contribution		329	-329	2	3,285	-3,283	3,942
4100S • Contributions - Other				-460		-460	
Total 4100S • Contributions	15,221	60,279	-45,058	405,595	602,781	-197,186	723,337
4200S • House Sponsorships							
4210 • House Sponsors				80,000			
Total 4200S • House Sponsorships				80,000			
4300S • Fundraising Activities							
4305 • Event Income		2,366	-2,366	13,701	23,664	-9,963	28,397
4350 • Merchandise Sales		0	0		3	-3	3
4405 • Taxable Sales	46,873	58,187	-11,314	492,279	581,874	-89,595	698,249
4410 • Tax Exempt Sales	11,390	9,723	1,667	103,176	97,233	5,943	116,680
4440 • ReStore Scrap Sales	20	285	-265	786	2,852	-2,066	3,422
4445 • ReStore Electronic scrap		104	-104	107	1,041	-934	1,249
4480 • Cash Over/Short	56	-7	63	-99	-70	-29	-84
Total 4300S • Fundraising Activities	58,339	70,658	-12,319	609,950	706,597	-96,647	847,916
4500S • Home Sales							
4110 • Sales/Transfers to Homeowners		96,673	-96,673		966,728	-966,728	1,160,073
Total 4500S • Home Sales		96,673	-96,673		966,728	-966,728	1,160,073

Profit & Loss Budget Performance	Apr 17	Budget	\$ Over Budget	Jul '16 - Apr 17	YTD Budget	\$ Over Budget	Annual Budget
4550S • Other Program Income							
4250 • Mortgage Discount Amortization		18,417	-18,417		184,165	-184,165	220,998
Total 4550S • Other Program Income		18,417	-18,417		184,165	-184,165	220,998
4900S • Other							
4380 • Dividend Income		6	-6	6,275	55	6,220	66
4385 • Interest Income		102	-102	451	1,024	-573	1,229
4390 • Other		1	-1	1,381	7	1,374	8
4394 • Unrealized Gain on Sale		44	-44	5,505	438	5,067	525
4399 • Uncategorized Income		2	-2		18	-18	22
4490 • NYS Sales Tax Collection Credit		67	-67	357	667	-310	800
Total 4900S • Other		222	-222	13,969	2,209	11,760	2,650
Total Income	\$ 108,560	\$ 288,499	\$ (179,939)	\$ 1,144,514	\$ 2,884,980	\$ (1,740,466)	\$ 3,461,974
Cost of Goods Sold							
6150 • Restore Materials purch to sell	1,504	98	1,406	3,276	982	2,294	1,178
Total COGS	1,504	98	1,406	3,276	982	2,294	1,178
Gross Profit	\$ 107,056	\$ 288,401	\$ (181,345)	\$ 1,141,238	\$ 2,883,998	\$ (1,742,760)	\$ 3,460,796

Profit & Loss Budget Performance	Apr 17	Budget	\$ Over Budget	Jul '16 - Apr 17	YTD Budget	\$ Over Budget	Annual Budget
Expense							
5000S · Direct Construction Costs							
5110 · Cost of Homes Transferred		103,967	-103,967	37	1,039,673	-1,039,636	1,247,607
5120 · Expenses incurred after closing	31	221	-190	389	2,208	-1,819	2,650
5130 · Unrecoverable Expense(CIP)	1,070			1,899		1,899	
Total 5000S · Direct Construction Costs	1,101	104,188	-103,087	2,325	1,041,881	-1,039,556	1,250,257
5300S · Discount on Mortgages Issued							
5410 · Program Discount on Mortgages		56,250	-56,250		562,500	-562,500	675,000
Total 5300S · Discount on Mortgages Issued		56,250	-56,250		562,500	-562,500	675,000
6000S · Salary & Wages							
5210 · Construction Manager	3,846	4,000	-154	40,184	40,000	184	48,000
5215 · Construction - Laborer	446			446			
5250 · Construction Supervisors	11,893	14,531	-2,638	137,785	145,306	-7,521	174,367
5290 · Americorp	4,291	5,258	-967	37,476	52,575	-15,099	63,090
5551 · Exec Director-Salary	6,538	7,083	-545	69,115	70,833	-1,718	85,000
5554 · Office Mgr-Salary	3,090	3,250	-160	32,367	32,500	-133	39,000
5556 · Accounting-Salary	5,231	4,167	1,064	49,078	41,667	7,411	50,000
5557 · Volunteer Coordinator		1,300	-1,300	5,745	13,000	-7,255	15,600
5559 · Program Manager		4,167	-4,167		41,667	-41,667	50,000
5560 · Development Director	3,308	2,431	877	13,231	24,306	-11,075	29,167
5561 · Family Services Coordinator	3,462	2,917	545	29,195	29,167	28	35,000
5562 · Operations Manager		2,917	-2,917		29,167	-29,167	35,000
6011.1 · Mkting Manager	1,923	2,083	-160	20,385	20,833	-448	25,000
6011.2 · Mkting Manager s	1,923	2,083	-160	20,385	20,833	-448	25,000
6020.1 · Manager - North	3,216	3,383	-167	34,037	33,834	203	40,601
6020.2 · Manager - South	2,903	2,925	-22	29,683	29,250	433	35,100
6030.1 · Asst Manager	2,280	2,470	-190	26,240	24,700	1,540	29,640
6030.2 · Asst Manager S	2,280	2,470	-190	26,076	24,700	1,376	29,640
6035.1 · Floater - North	1,582	1,535	47	16,543	15,349	1,194	18,419
6035.2 · Floater	2,682	1,535	1,147	18,793	15,349	3,444	18,419
6040.1 · Truck Driver 1	1,998	2,165	-167	16,006	21,649	-5,643	25,979
6040.2 · Truck Driver 1 S	1,760	1,907	-147	19,082	19,067	15	22,880
6042.1 · Truck Driver 2	1,838	1,992	-154	20,050	19,916	134	23,899
6042.2 · Truck Driver 2 S		2,080	-2,080	14,308	20,800	-6,492	24,960
6045.2 · Temporary Help				10,388			
Total 6000S · Salary & Wages	66,490	78,649	-12,159	686,598	786,468	-99,870	943,761

Profit & Loss Budget Performance	Apr 17	Budget	\$ Over Budget	Jul '16 - Apr 17	YTD Budget	\$ Over Budget	Annual Budget
6100S · Payroll Taxes & Benefits							
5352 · Payroll-P/R Assessments	11,675	5,025	6,650	111,852	50,250	61,602	60,300
5354 · Payroll- Benefits	6,698	2,479	4,219	56,786	24,792	31,994	29,750
5661 · Exec Director-Benefits		708	-708		7,083	-7,083	8,500
5664 · Office Manager-Benefits		104	-104		1,042	-1,042	1,250
5667 · Program Manager Benefits		417	-417		4,167	-4,167	5,000
5668 · Development Director Benefits		243	-243		2,431	-2,431	2,917
5669 · Family Services Coord. Benefits		292	-292		2,917	-2,917	3,500
5670 · Operations Manager Benefits		292	-292		2,917	-2,917	3,500
5671 · Exec Directorf-Payroll Assess		1,346	-1,346		13,458	-13,458	16,150
5674 · Office Mgr-Payroll Assess		268	-268		2,683	-2,683	3,220
5676 · Accounting-Employer Assess		342	-342		3,417	-3,417	4,100
5677 · Vol Coord PR Assessment		217	-217		2,167	-2,167	2,600
5679 · Program Mgr PR Assessment		792	-792		7,917	-7,917	9,500
5680 · Dev Director PR Assessment		385	-385		3,848	-3,848	4,618
5689 · Family Serv Coord PR Assessment		554	-554		5,542	-5,542	6,650
5690 · Oper Mgr PR Assessment		277	-277		2,771	-2,771	3,325
6052 · Employer Assessment		4,549	-4,549		45,488	-45,488	54,586
6054 · Benefits		2,507	-2,507		25,066	-25,066	30,079
6110 · Employee Appreciation				669			
Total 6100S · Payroll Taxes & Benefits	18,373	20,797	-2,424	169,307	207,956	-38,649	249,545
6200S · Facilities							
5420 · Warehouse Repairs		583	-583	4,688	5,833	-1,145	7,000
5430 · Warehouse Utilities	117	327	-210	5,713	3,272	2,441	3,926
5450 · Insurance a		1,497	-1,497		14,969	-14,969	17,963
5460 · Telephone-Cell	370	25	345	2,329	250	2,079	300
6210 · Rent	5,513	2,642	2,871	37,378	26,415	10,963	31,698
6250 · Insurance b		1,167	-1,167		11,673	-11,673	14,008
6260 · Trash Pickup	1,268	835	433	11,022	8,352	2,670	10,022
6265 · Snowplowing		219	-219	1,875	2,188	-313	2,625
6270 · Building Maintenance	228	139	89	3,188	1,390	1,798	1,668
6280 · Alarm System	170	83	87	1,217	832	385	998
6290 · Sprinkler System Repairs & Insp	131	39	92	550	388	162	465
6310 · Electricity	616	746	-130	7,322	7,459	-137	8,951
6320 · Natural Gas	-179	454	-633	4,981	4,542	439	5,450
6330 · Water	308	173	135	1,790	1,727	63	2,072
6510 · Office Phones	117	82	35	969	819	150	983
6520 · Cell Phones	331	190	141	1,700	1,900	-200	2,280
6640 · Forklift repairs		25	-25		250	-250	300
6650 · Internet a	68	64	4	685	642	43	770
7312 · Computer Charges		186	-186	785	1,859	-1,074	2,231
7330 · Insurance		1,125	-1,125	6,691	11,250	-4,559	13,500
7335 · Internet		97	-97		972	-972	1,166
7371 · Utilities - Office	-3	46	-49	964	459	505	551

Profit & Loss Budget Performance	Apr 17	Budget	\$ Over Budget	Jul '16 - Apr 17	YTD Budget	\$ Over Budget	Annual Budget
7373 · Repairs & Maint - office	202	104	98	657	1,036	-379	1,243
7380 · Telephone-Office	339	238	101	3,481	2,378	1,103	2,854
6200S · Facilities - Other				100			
Total 6200S · Facilities	9,596	11,086	-1,490	98,085	110,855	-12,770	133,024
6300S · Vehicle Expense							
5441 · Vehicle Fuel	1,510	1,100	410	8,744	11,000	-2,256	13,200
5442 · Vehicle Repairs		1,000	-1,000	4,487	10,000	-5,513	12,000
5443 · Vehicle Other	28	867	-839	10,067	8,667	1,400	10,400
5445 · EZ pass		10	-10		98	-98	117
6410 · Fuel	22	892	-870	7,131	8,921	-1,790	10,705
6420 · Maintenance	40	617	-577	745	6,167	-5,422	7,400
6430 · Insurance/Other	100	479	-379	4,437	4,793	-356	5,752
6450 · EZ pass a	150	13	137	375	125	250	150
6300S · Vehicle Expense - Other				12			
Total 6300S · Vehicle Expense	1,850	4,978	-3,128	35,998	49,771	-13,773	59,724
6600S · Advertising & Marketing							
6100 · Advertising a		667	-667	100	6,667	-6,567	8,000
7301 · Advertising	71	83	-12	5,388	833	4,555	1,000
7302 · Communications	125			1,125			
7360 · Printing		10	-10	4,126	104	4,022	125
Total 6600S · Advertising & Marketing	196	760	-564	10,739	7,604	3,135	9,125
6700S · Fundraising Expense							
4310 · Event Cost	26	939	-913	5,069	9,392	-4,323	11,270
4360 · Merchandise Cost		90	-90		904	-904	1,085
8380 · Fundraising Newsletters		859	-859		8,589	-8,589	10,307
8490 · Fundraising Other Expenses	38	295	-257	7,281	2,949	4,332	3,539
Total 6700S · Fundraising Expense	64	2,183	-2,119	12,350	21,834	-9,484	26,201
6800S · Volunteer Appreciation							
5480 · Work Group Expenses				2,096		2,096	
5781 · Volunteer Appreciation	199			8,674		8,674	
6660 · Kitchen Expenses	81	79	2	695	792	-97	950
6661 · Food	10	208	-198	1,880	2,083	-203	2,500
7340 · Meals & Entertainment		179	-179	201	1,788	-1,587	2,145
6800S · Volunteer Appreciation - Other		417	-417	428	4,167	-3,739	5,000
Total 6800S · Volunteer Appreciation	290	883	-593	13,974	8,830	5,144	10,595
6900S · Tithes							
5790 · Tithe		5,342	-5,342	20,649	53,417	-32,768	64,100
Total 6900S · Tithes		5,342	-5,342	20,649	53,417	-32,768	64,100

Profit & Loss Budget Performance	Apr 17	Budget	\$ Over Budget	Jul '16 - Apr 17	YTD Budget	\$ Over Budget	Annual Budget
7000S · Supplies/Equipment							
5160 · Warehouse materials	2,200	417	1,783	21,575	4,167	17,408	5,000
5470 · Tools	164	83	81	8,877	833	8,044	1,000
5490 · Safety Gear		53	-53	964	528	436	634
6600 · Office Expenses a		263	-263	1,457	2,625	-1,168	3,150
6630 · Employee Safety Gear	133	42	91	250	417	-167	500
6710 · Sales supplies	26			971		971	
7345 · Office Expenses	20			3,444		3,444	
7350 · Office Supplies	231	550	-319	7,338	5,500	1,838	6,600
7375 · Supplies		11	-11	1,766	113	1,653	135
7000S · Supplies/Equipment - Other				23			
Total 7000S · Supplies/Equipment	2,774	1,419	1,355	46,665	14,183	32,482	17,019
7200S · Depreciation							
5425 · Whse & Equip Depr		514	-514	5,723	5,135	588	6,162
5444 · Truck Depr		1,047	-1,047	9,429	10,470	-1,041	12,564
6240 · Building Depreciation		812	-812	7,417	8,117	-700	9,740
6440 · Truck depreciation		1,174	-1,174	10,076	11,740	-1,664	14,088
6670 · Office Equip Depreciation		229	-229	60	2,292	-2,232	2,750
7320 · Deprec Exp		561	-561	1,675	5,613	-3,938	6,736
Total 7200S · Depreciation		4,337	-4,337	34,380	43,367	-8,987	52,040
7300S · Travel & Seminars							
5485 · Training/Education	237	386	-149	6,269	3,862	2,407	4,634
7385 · Training		79	-79	2,601	788	1,813	946
7300S · Travel & Seminars - Other	-250			640			
Total 7300S · Travel & Seminars	-13	465	-478	9,510	4,650	4,860	5,580
7400S · Dues, Subscriptions & Publns.							
5770 · HFHI SOSI Fee		2,083	-2,083	25,000	20,833	4,167	25,000
6620 · Dues and Subscriptions		51	-51	3,137	508	2,629	609
7400S · Dues, Subscriptions & Publns. - Other	150			150			
Total 7400S · Dues, Subscriptions & Publns.	150	2,134	-1,984	28,287	21,341	6,946	25,609
7500S · Postage							
6690 · Postage - ReStore		42	-42	150	417	-267	500
7355 · Postage	302	193	109	3,802	1,928	1,874	2,314
8350 · Fundraising Postage & Freight		655	-655		6,553	-6,553	7,864
7500S · Postage - Other				37			
Total 7500S · Postage	302	890	-588	3,989	8,898	-4,909	10,678

Profit & Loss Budget Performance	Apr 17	Budget	\$ Over Budget	Jul '16 - Apr 17	YTD Budget	\$ Over Budget	Annual Budget
7600S · Professional Fees							
5140 · Bad debt expense		327	-327		3,267	-3,267	3,920
5356 · Payroll-Fees	1,875	517	1,358	18,245	5,167	13,078	6,200
5405 · AHC Developer's Fee	7,000	6,250	750	7,000	62,500	-55,500	75,000
5681 · Exec Director-Fees		86	-86		858	-858	1,030
5684 · Office Manager-I-Fees		86	-86		858	-858	1,030
5686 · Accounting-Fees		86	-86		858	-858	1,030
5687 · Vol Coord Fees		86	-86		858	-858	1,030
5693 · Family Serv Mger Fees		86	-86		858	-858	1,030
5695 · Program Manager Fees		86	-86		858	-858	1,030
5697 · Operations Manager Fees		86	-86		858	-858	1,030
5699 · Dev Director Fees		86	-86		858	-858	1,030
5740 · Credit Report Fees		64	-64	543	638	-95	766
5775 · AmeriNational Fees	2,700	2,332	368	27,738	23,315	4,423	27,978
5777 · Foreclosure Expenses		2,083	-2,083	10,918	20,833	-9,915	25,000
6056 · Payroll Administration Fee		855	-855		8,554	-8,554	10,265
6625 · Licenses and Permits	60	23	37	288	228	60	273
7365 · Professional Fees	345	3,333	-2,988	1,823	33,333	-31,510	40,000
7600S · Professional Fees - Other				4,750			
Total 7600S · Professional Fees	11,980	16,472	-4,492	71,305	164,699	-93,394	197,642
7800S · Interest Expense							
5465 · Interest expense a		83	-83	711	833	-122	1,000
6230 · Interest Expense	861	926	-65	9,461	9,263	198	11,115
6235 · Mtg Costs Amortization		82	-82	749	820	-71	984
6605 · Bank Service Charge	3	8	-5	383	83	300	100
6610 · Credit Card Fees a	786	642	144	7,166	6,417	749	7,700
7305 · Bank Fee	14	68	-54	1,023	684	339	821
7315 · Credit Card Fees		38	-38		375	-375	450
7800S · Interest Expense - Other				7			
Total 7800S · Interest Expense	1,664	1,847	-183	19,500	18,475	1,025	22,170
8000S · Other Expenses							
5495 · Program Other		252	-252	794	2,516	-1,722	3,019
5720 · Committee Expenses		17	-17		172	-172	206
5780 · Other Program Support		104	-104	14,560	1,037	13,523	1,244
6810 · Miscellaneous		117	-117	2,845	1,167	1,678	1,400
7325 · Executive Director's Expenses		491	-491	944	4,907	-3,963	5,888
7390 · Other Expense	166	73	93	1,359	728	631	873
8000S · Other Expenses - Other				-60			
Total 8000S · Other Expenses	166	1,054	-888	20,442	10,527	9,915	12,630
Total Expense	\$ 114,983	\$ 313,734	\$ (198,751)	\$ 1,284,103	\$ 3,137,256	\$ (1,853,153)	\$ 3,764,700
Net Income	\$ (7,927)	\$ (25,333)	\$ 17,406	\$ (142,865)	\$ (253,258)	\$ 110,393	\$ (303,904)

Habitat for Humanity-Buffalo, Inc.
Balance Sheet Prev Year Comparison
As of April 30, 2017

10:06 AM
05/09/2017
Accrual Basis

Balance Sheet Prev Year Comparison	Apr 30, 17	Apr 30, 16	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
1000 · KeyBank - Operating *318	41,477	32,914	8,563	26%
1010 · KeyBank - ReStore North *238	5,162	19,036	-13,874	-73%
1020 · KeyBank - ReStore South *919	2,875	11,512	-8,637	-75%
1025 · KeyBank - Online Giving *072	250	250	250	100%
1026 · KeyBank - Capacity Bldg *6479	250	250	250	100%
1030 · M & T	19,296	19,287	9	0%
1040 · KeyBank - Money Market *858	50,658	235,639	-184,981	-79%
1050 · LPL Financial		178	-178	-100%
1060 · Key Investment Services	6,018		6,018	100%
1090 · KeyBank - Escrow *643		670	-670	-100%
Total Checking/Savings	125,986	319,236	-193,250	-61%
Accounts Receivable				
1200 · Accounts Receivable				
1202 · Rents Receivable	3,228		3,228	100%
1204 · Sales Tax Paid (receivable)	218		218	100%
1200 · Accounts Receivable - Other	1,069	1,802	-733	-41%
Total Accounts Receivable	4,515	1,802	2,713	151%
Other Current Assets				
1100 · Marketable Securities				
1110 · Allowance for Adj to Market Sec	117	1,020	-903	-89%
1100 · Marketable Securities - Other	228,867	3,229	225,638	6,988%
Total 1100 · Marketable Securities	228,984	4,249	224,735	5,289%
1150 · Gift Cards	5,817	6,000	-183	-3%
1201 · Accts Receivable - Misc		957	-957	-100%
1270 · Prepaid expenses	27,657	40,000	-12,343	-31%
1300 · Construction in Progress	1,590,957	1,867,202	-276,245	-15%
1715 · Closing Costs, Refundable	9,796		9,796	100%
Total Other Current Assets	1,863,211	1,918,408	-55,197	-3%
Total Current Assets	1,993,712	2,239,446	-245,734	-11%
Fixed Assets				
1401 · 1675 South Park Property				
1410 · Land - South Park Property	24,366	24,366		
1420 · Building - 1675 South Park	387,307	385,679	1,628	0%
1425 · Accum Deprec	-60,524	-51,459	-9,065	-18%
Total 1401 · 1675 South Park Property	351,149	358,586	-7,437	-2%
1430 · Warehouse & Construction Equip				
1431 · Cost of WH & Const Equipment	162,229	162,229		
1435 · Accum Depr	-134,127	-126,213	-7,914	-6%
Total 1430 · Warehouse & Construction Equip	28,102	36,016	-7,914	-22%
1440 · Vehicles				
1441 · Vehicle Cost	204,122	167,477	36,645	22%
1445 · Accum Depr	-136,857	-113,548	-23,309	-21%
Total 1440 · Vehicles	67,265	53,929	13,336	25%

Balance Sheet Prev Year Comparison	Apr 30, 17	Apr 30, 16	\$ Change	% Change
1450 · Office Furniture & Equipment				
1451 · Cost of Office Furn & Equipment	24,683	13,775	10,908	79%
1455 · Accum Depr	-11,222	-9,202	-2,020	-22%
1450 · Office Furniture & Equipment - Other	14,514		14,514	100%
Total 1450 · Office Furniture & Equipment	27,975	4,573	23,402	512%
Total Fixed Assets	474,491	453,104	21,387	5%
Other Assets				
1610 · Mortgage Receivable				
1620 · Mortgage Receivable - Additions	-703		-703	-100%
1630 · Mortgages-Amerinational	7,296,492	6,866,113	430,379	6%
1640 · Mortgages - In House				
0044 · Mortgage - 579 Sycamore		39,106	-39,106	-100%
0177 · Mortgage - 245 Lehigh	49,501	51,031	-1,530	-3%
0237 · Mortgage - 20 Ferguson	62,707	64,929	-2,222	-3%
Total 1640 · Mortgages - In House	112,208	155,066	-42,858	-28%
1650 · Unamort Mortgage Disc	-4,711,138	-4,409,448	-301,690	-7%
Total 1610 · Mortgage Receivable	2,696,859	2,611,731	85,128	3%
1700 · Refundable Deposit	1,500	1,500		
1710 · Other Homeowner Receivables		679	-679	-100%
1720 · Escrow-AmeriNational	8,689	16,065	-7,376	-46%
1740 · Escrow Receivable				
1044 · Escrow - 579 Sycamore		15,503	-15,503	-100%
1177 · Escrow - 245 Lehigh	1,589	2,009	-420	-21%
1237 · Escrow - 20 Ferguson	-2,762	-1,193	-1,569	-132%
Total 1740 · Escrow Receivable	-1,173	16,319	-17,492	-107%
1800 · Mortgage Costs				
1801 · A/A - Mortgage Costs	-4,660	-1,914	-2,746	-143%
1800 · Mortgage Costs - Other	10,985	9,154	1,831	20%
Total 1800 · Mortgage Costs	6,325	7,240	-915	-13%
Total Other Assets	2,712,200	2,653,534	58,666	2%
TOTAL ASSETS	5,180,403	5,346,084	-165,681	-3%

Balance Sheet Prev Year Comparison	Apr 30, 17	Apr 30, 16	\$ Change	% Change
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
2000 · *Accounts Payable	30,559	50,970	-20,411	-40%
Total Accounts Payable	30,559	50,970	-20,411	-40%
Credit Cards				
2010 · KeyBank Credit Card	1,025	6,588	-5,563	-84%
2020 · Home Depot Credit Card	467	125	342	274%
2030 · LowesCredit Card (GE Money)		522	-522	-100%
2035 · Wex Bank - Sunoco Fuels	1,491		1,491	100%
Total Credit Cards	2,983	7,235	-4,252	-59%
Other Current Liabilities				
2200 · Sales tax payable	8,762	9,921	-1,159	-12%
2290 · Deferred revenue		31,500	-31,500	-100%
2300 · Escrow	-1,037		-1,037	-100%
2400 · Rent & Down Payments				
2410 · Renter/Homeowner Insurance	-5,034	-21,361	16,327	76%
2400 · Rent & Down Payments - Other	36,528	29,157	7,371	25%
Total 2400 · Rent & Down Payments	31,494	7,796	23,698	304%
Total Other Current Liabilities	39,219	49,217	-9,998	-20%
Total Current Liabilities	72,761	107,422	-34,661	-32%
Long Term Liabilities				
2500 · Mortgage Payable	241,848	258,271	-16,423	-6%
2600 · Note Payable - land				
2610 · Discount on note payable	-5,272	-5,888	616	10%
2600 · Note Payable - land - Other	30,000	32,500	-2,500	-8%
Total 2600 · Note Payable - land	24,728	26,612	-1,884	-7%
Total Long Term Liabilities	266,576	284,883	-18,307	-6%
Total Liabilities	339,337	392,305	-52,968	-14%
Equity				
3010 · Retained Earnings	4,983,925	4,802,829	181,096	4%
Net Income	-142,859	150,950	-293,809	-195%
Total Equity	4,841,066	4,953,779	-112,713	-2%
TOTAL LIABILITIES & EQUITY	\$ 5,180,403	\$ 5,346,084	\$ (165,681)	-3%

Habitat for Humanity-Buffalo, Inc.
LPL Financial Accounts
As of April 30, 2017

10:17 AM
05/09/2017
Accrual Basis
Apr 30, 17

ASSETS

Current Assets

Checking/Savings

1060 • Key Investment Services

6,018

Total Checking/Savings

6,018

Other Current Assets

1100 • Marketable Securities

1110 • Allowance for Adj to Market Sec

117

1100 • Marketable Securities - Other

228,867

Total 1100 • Marketable Securities

228,984

Total Other Current Assets

228,984

Total Current Assets

235,002

TOTAL ASSETS

235,002

LIABILITIES & EQUITY

Habitat for Humanity-Buffalo, Inc.
Key Investment Services Accounts
As of April 30, 2017

10:18 AM
05/09/2017
Accrual Basis

Type	Date	Memo	Amount	Balance
1050 • LPL Financial				668
Deposit	07/31/2016	Deposit	270	938
Deposit	08/31/2016	Deposit	239	1,177
Deposit	09/19/2016	4380 • Dividend Income	1,706	2,883
General Journal	09/26/2016	JP Morgan Prime Money Redeemed to Key	(2,883)	-
Deposit	09/30/2016	4380 • Dividend Income	-	-
General Journal	12/31/2016	adj	-	-
Total 1050 • LPL Financial			(668)	-
1060 • Key Investment Services				-
General Journal	09/26/2016	JP Morgan Prime Money Redeemed to Key	2,883	2,883
Deposit	10/31/2016	Deposit	125	3,008
Deposit	11/30/2016	Key Investment	388	3,396
General Journal	12/31/2016	to adj to actual	365	3,761
General Journal	01/31/2017	To adj for Jan 2017 investment activity	298	4,059
General Journal	02/28/2017	Feb 2017 Key Investment Services acct HQ4-266412 activity	146	4,205
General Journal	03/31/2017	Mar 2017 Key Investment Services acct HQ4-266412 activity	1,812	6,017
Total 1060 • Key Investment Services			6,017	6,017
1100 • Marketable Securities				222,554
1110 • Allowance for Adj to Market Sec				3,393
General Journal	07/31/2016	07/31/16 change in FMV	2,694	6,087
General Journal	08/31/2016	08/31/16 change in FMV	(1,805)	4,282
General Journal	09/26/2016	09/26/16 change in FMV	(2,823)	1,459
General Journal	09/30/2016	09/30/16 change in FMV	1,034	2,493
General Journal	10/31/2016	10/31/16 change in FMV	(4,739)	(2,246)
General Journal	11/30/2016	11/30/16 change in FMV	2,951	705
General Journal	12/31/2016	to adj to actual	1,668	2,373
General Journal	01/31/2017	To adj for Jan 2017 investment activity	(1,024)	1,349
General Journal	02/28/2017	Feb 2017 Key Investment Services acct HQ4-266412 activity	3,001	4,350
General Journal	03/31/2017	Mar 2017 Key Investment Services acct HQ4-266412 activity	(4,233)	117
Total 1110 • Allowance for Adj to Market Sec			(3,276)	117
1100 • Marketable Securities - Other				219,161
Deposit	07/31/2016	Reinvestments .374 JPMORGAN CORE BOND @12.09	5	219,166
Deposit	08/31/2016	Reinvestments .375 JPMORGAN CORE BOND @12.08	5	219,171
Deposit	09/30/2016	Reinvestments .375 JPMORGAN CORE BOND @12.07	5	219,176
Deposit	10/31/2016	JP Morgan Core Bond 0.381@\$11.92	5	219,181
Deposit	11/30/2016	.39 JP Morgan Core Bond	5	219,186
General Journal	12/31/2016	to adj to actual	1,596	220,782
General Journal	01/31/2017	To adj for Jan 2017 investment activity	2,378	223,160
General Journal	02/28/2017	Feb 2017 Key Investment Services acct HQ4-266412 activity	1,354	224,514
General Journal	03/31/2017	Mar 2017 Key Investment Services acct HQ4-266412 activity	4,355	228,869
Total 1100 • Marketable Securities - Other			9,708	228,869
Total 1100 • Marketable Securities			6,432	228,986
TOTAL			11,781	235,003

HABITAT FOR HUMANITY-BUFFALO, INC.

CASH FLOW (DIRECT METHOD)

FISCAL YEAR ENDING 6/30/2017

	July	August	September	October	November	December	January	February	March	April	YTD
OPERATING CHECKING											
Beginning Balance	201,118	48,852	6,935	8,786	754	35,854	29,793	29,664	16,098	15,545	201,118
Cash Receipts											
Affordable Housing Program	31,000	28,000	28,000	-	-					28,000	115,000
Mortgages - AmeriNat, net of Service Fee	-	70,064	33,204	36,719	34,090	36,469	31,045	33,360	66,359	35,579	376,889
Mortgages - HFHB Serviced							1,010		1,239	1,103	3,352
Mortgage payoff receipts									1,750		
AmeriNational Escrow	1,566	900	654	-	-					2,200	5,320
Rent & Down Payments	7,612	3,481	1,897	1,867	2,778	4,051	3,769	4,550	8,918	4,079	43,002
Contributions	24,327	144,909	17,448	17,023	50,237	75,226	135,010	24,793	15,716	15,164	519,852
Grant & Rebate Income	459	-	-	17,500	-			1,380			19,339
Event Income	50	-	915	-	993						1,958
Accounts Receivable	-	600	100	100	256		100	100		212	1,468
Cash Donation	-	500	-	-	-						500
Other Receipts							45	350	1,196	489	2,080
Total Cash Receipts	65,014	248,453	82,218	73,210	88,353	115,745	170,980	64,533	95,178	86,825	1,088,759
Transfer in (from Money Market)	120,000	105,000	40,000	35,000	50,000	57,500	50,000	35,000	100,000	75,000	667,500
Transfer Out (to Money Market)	(100,000)	(135,000)	-	-	-		(90,000)	-	(35,000)	(30,000)	(390,000)
Transfer In (North Store Sweep)	11,000	22,000	42,500	33,000	29,500	29,000	21,000	32,500	45,700	32,900	299,100
Transfer in (South Store Sweep)	9,000	15,000	40,500	38,000	26,000	23,500	15,000	25,500	30,500	30,500	253,500
Transfer in - close KeyBank Escrow Acct									670		
Transfer out - open KeyBank OnLine Giving Acct									(250)		
Transfer out - open KeyBank Capacity Bldg Grant Acct										(250)	
Net Transfers	40,000	7,000	123,000	106,000	105,500	110,000	(4,000)	93,000	141,620	108,150	830,100
Disbursements											
Construction In Progress	(81,353)	(83,184)	(22,858)	(48,343)	(50,174)	(45,318)	(37,170)	(48,361)	(62,245)	(40,180)	(519,186)
Restore Truck	-	-	(27,698)	-	-						(27,698)
Office Furniture & Equipment	-	(2,910)	-	-	-	(8,999)	(492)				(12,402)
First Niagara/Key Credit Card	(10,701)	(10,559)	(7,915)	(10,552)	(5,364)	(10,656)	(7,780)	(11,050)	(6,456)	(8,399)	(89,434)
Home Depot Credit Card	(3,796)	(6,169)	(6,582)	(2,600)	(3,055)	(8,608)	(4,201)	(3,283)	(9,758)	(4,243)	(52,295)
Lowe's Credit Card	(2,506)	(1,486)	(2,926)	(3,198)	(2,287)	(1,615)	(1,761)	(2,048)	(614)	(1,913)	(20,353)
Sales Tax Payable	-	-	(13,523)	-	-	(13,013)			(11,102)	-	(37,638)
Escrow and reimbursable closing costs									(9,406)		
Due to Other Habitats	-	(83,495)	-	-	-				-	-	(83,495)
Renters/Homeowner Insurance	(578)	(731)	-	(925)	(318)	(2,331)	(282)	(568)	(1,530)	(279)	(7,542)
Mortgage Payable, principal & interest	(2,257)	(2,257)	(2,257)	(2,257)	(2,257)	(2,257)	(2,257)	(2,257)	(2,883)	(2,257)	(23,195)
Fixed Asset additions										(7,971)	
ReStore Merchandise to sell										(1,504)	

HABITAT FOR HUMANITY-BUFFALO, INC.

CASH FLOW (DIRECT METHOD)

FISCAL YEAR ENDING 6/30/2017

	July	August	September	October	November	December	January	February	March	April	YTD
Expenses:											
6000S Salaries, Wages & Benefits	(95,317)	(80,724)	(94,346)	(89,195)	(82,397)	(102,393)	(88,353)	(84,859)	(102,926)	(82,447)	(544,373)
6200S Facilities	(12,919)	(9,597)	(10,837)	(9,201)	(6,302)	(11,237)	(8,389)	(3,075)	(13,944)	(10,581)	(68,483)
6300S Vehicle Expense	(228)	(382)	(3,812)	(752)	(121)	(3,786)	(1,818)	(75)	(2,626)	(2,034)	(10,900)
6600S Advertising & Marketing	-	(750)	(49)	(704)	-	-	(3,796)	-	(250)	-	(5,299)
6700S Fundraising Expense	(1,038)	(3,394)	(3,000)	(668)	(661)	(5,370)	-	(50)	(390)	-	(14,131)
6800S Volunteer Appreciation	(3,086)	(1,501)	(13)	(19)	-	(348)	-	-	-	-	(4,967)
6900S Tithe	(6,288)	-	-	(15,082)	-	-	-	-	-	(5,567)	(21,370)
7000S Supplies/Equipment	(1,804)	(5,278)	(3,995)	(339)	(760)	(6,967)	(360)	(2,984)	(1,949)	(595)	(19,814)
7300S Travel & Seminars	-	-	(250)	967	(323)	-	(360)	(2,200)	(595)	(47)	34
7400S Dues, Subsc. Pubs.	(25,000)	-	(235)	-	-	-	(3,000)	(40)	-	-	(28,235)
7500S Postage	(282)	(325)	(335)	(1,537)	-	(646)	-	(265)	(280)	(302)	(3,125)
7600S Professional Fees	(8,484)	(4,438)	(2,792)	(2,756)	(3,769)	(2,760)	(6,778)	(3,384)	-	(375)	(31,777)
7800S Interest / Bank fees	(61)	-	(91)	(31)	-	-	-	(93)	(7)	-	(183)
8000S Other Expenses	(1,581)	(190)	148	(48)	(965)	(5,504)	-	(5,123)	(3,699)	(348)	(8,140)
1270 Prepaid Expense	-	-	-	-	-	-	-	(1,385)	-	-	-
7330 Insurance	-	-	-	-	-	-	-	-	(6,691)	-	-
Grand Total Expenses	(156,089)	(106,579)	(119,608)	(119,365)	(95,298)	(139,012)	(113,164)	(103,533)	(133,357)	(102,297)	(760,762)
Disbursed	(257,280)	(297,370)	(203,367)	(187,241)	(158,753)	(231,807)	(167,108)	(171,100)	(237,351)	(169,043)	(1,633,999)
Ending Balance	48,852	6,935	8,786	754	35,854	29,793	29,664	16,098	15,545	41,477	485,978
<i>Other expense, Feb. 2017 = return of 2016 estate gift</i>											
MONEY MARKET											
Beginning Balance	241,714	246,779	322,859	282,922	247,978	198,022	140,559	195,592	160,627	95,658	241,714
Transfers In (Operating)	100,000	135,000	-	-	-	-	90,000	-	35,000	30,000	390,000
Transfers In (Restores)	25,000	46,000	-	-	-	-	15,000	-	-	-	86,000
Transfers Out	(120,000)	(105,000)	(40,000)	(35,000)	(50,000)	(57,500)	(50,000)	(35,000)	(100,000)	(75,000)	(667,500)
Interest	65	80	63	56	44	37	34	35	31	18	463
Ending Balance	246,779	322,859	282,922	247,978	198,022	140,559	195,592	160,627.36	95,658	50,676	50,676
M&T Bank											
Beginning Balance	19,289	19,290	19,290	19,291	19,292	19,293	19,294	19,294	19,295	19,296	19,297
Interest	1	1	1	1	1	1	1	1	1	1	1
Ending Balance	19,290	19,290	19,291	19,292	19,293	19,294	19,294	19,295	19,296	19,297	19,297
TOTAL OPERATING CASH	314,921	349,085	310,999	268,025	253,169	189,645	244,551	196,020	130,499	111,451	555,951

HABITAT FOR HUMANITY-BUFFALO, INC.
CASH FLOW (DIRECT METHOD)
FISCAL YEAR ENDING 6/30/2017

July	August	September	October	November	December	January	February	March	April	YTD
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