

Habitat for Humanity-Buffalo, Inc. Profit & Loss Budget Performance

July 2015 through March 2016

	Jul '15 - Mar ...	Budget	\$ Over Budget	Jul '15 - Mar ...	YTD Budget	\$ Over Budget	Annual Bud...
Ordinary Income/Expense							
Income							
4000 · Contributions							
4010 · Individuals	73,621.68	138,749.00	-65,127.32	73,621.68	138,749.00	-65,127.32	185,000.00
4020 · Businesses	113,791.86	212,251.00	-98,459.14	113,791.86	212,251.00	-98,459.14	283,000.00
4030 · Churches	13,052.23	16,501.00	-3,448.77	13,052.23	16,501.00	-3,448.77	22,000.00
4040 · Foundations/Trusts	39,574.67	182,250.00	-142,675.33	39,574.67	182,250.00	-142,675.33	243,000.00
4050 · Organizations/Schools	13,521.50	27,751.00	-14,229.50	13,521.50	27,751.00	-14,229.50	37,000.00
4060 · Misc Cash Donations - HFHI	33,800.85	36,751.00	-2,950.15	33,800.85	36,751.00	-2,950.15	49,000.00
4080 · Contributed Services	0.00	23,251.00	-23,251.00	0.00	23,251.00	-23,251.00	31,000.00
4085 · Noncash contributions	1,098.57			1,098.57			
4090 · In-Kind Contrib - Warehouse Mat	9,832.25			9,832.25			
4000 · Contributions - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 4000 · Contributions	298,293.61	637,504.00	-339,210.39	298,293.61	637,504.00	-339,210.39	850,000.00
4100 · Housing related income							
4110 · Sales/Transfers to Homeowners	79,738.00			79,738.00			
4150 · Late Fee Income	0.00			0.00			
4200 · Grant and rebate income	275,500.00	337,500.00	-62,000.00	275,500.00	337,500.00	-62,000.00	450,000.00
Total 4100 · Housing related income	355,238.00	337,500.00	17,738.00	355,238.00	337,500.00	17,738.00	450,000.00
4300 · Other Income							
4305 · Event Income							
4310 · Event Cost	-3,386.24	-7,501.00	4,114.76	-3,386.24	-7,501.00	4,114.76	-10,000.00
4305 · Event Income - Other	4,964.80	16,501.00	-11,536.20	4,964.80	16,501.00	-11,536.20	22,000.00
Total 4305 · Event Income	1,578.56	9,000.00	-7,421.44	1,578.56	9,000.00	-7,421.44	12,000.00
4380 · Dividend Income	83.30			83.30			
4385 · Interest Income	930.87	751.00	179.87	930.87	751.00	179.87	1,000.00
4394 · Unrealized Gain on Sale	1,099.04			1,099.04			
4399 · Uncategorized Income	50.00			50.00			
Total 4300 · Other Income	3,741.77	9,751.00	-6,009.23	3,741.77	9,751.00	-6,009.23	13,000.00
4400 · ReStore Income							
4405 · Taxable Sales	484,031.50	562,500.00	-78,468.50	484,031.50	562,500.00	-78,468.50	750,000.00
4410 · Tax Exempt Sales	103,252.94	89,252.00	14,000.94	103,252.94	89,252.00	14,000.94	119,000.00
4420 · Cash Donations	3,109.56			3,109.56			
4430 · ReStore Contribution	7,636.07	751.00	6,885.07	7,636.07	751.00	6,885.07	1,000.00
4440 · ReStore Scrap Sales	1,096.70	2,250.00	-1,153.30	1,096.70	2,250.00	-1,153.30	3,000.00
4445 · ReStore Electronic scrap	339.26			339.26			
4480 · Cash Over/Short	138.11			138.11			
4490 · NYS Sales Tax Collection Credit	600.00	675.00	-75.00	600.00	675.00	-75.00	900.00
Total 4400 · ReStore Income	600,204.14	655,428.00	-55,223.86	600,204.14	655,428.00	-55,223.86	873,900.00
Total Income	1,257,477.52	1,640,183.00	-382,705.48	1,257,477.52	1,640,183.00	-382,705.48	2,186,900.00
Gross Profit	1,257,477.52	1,640,183.00	-382,705.48	1,257,477.52	1,640,183.00	-382,705.48	2,186,900.00
Expense							
5000 · Construction Support							
5100 · House related expenses							
5110 · Cost of Homes Transferred	99,841.23			99,841.23			
5120 · Expenses incurred after closi...	1,952.00	10,499.99	-8,547.99	1,952.00	10,499.99	-8,547.99	14,000.00
5130 · Unrecoverable Expense(CIP)	0.00	-750.01	750.01	0.00	-750.01	750.01	-1,000.00
5140 · Bad debt expense	892.67			892.67			
5160 · Warehouse materials	3,463.42	22,500.00	-19,036.58	3,463.42	22,500.00	-19,036.58	30,000.00
Total 5100 · House related expenses	106,149.32	32,249.98	73,899.34	106,149.32	32,249.98	73,899.34	43,000.00
5200 · Construction Labor Payroll							
5210 · Construction Manager	34,707.56	36,904.92	-2,197.36	34,707.56	36,904.92	-2,197.36	49,206.56
5250 · Construction Supervisors	133,961.32	157,629.42	-23,668.10	133,961.32	157,629.42	-23,668.10	210,172.56
5290 · Americorp	20,984.11	26,282.25	-5,298.14	20,984.11	26,282.25	-5,298.14	35,043.00
5200 · Construction Labor Payroll - ...	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 5200 · Construction Labor Payroll	189,652.99	220,816.59	-31,163.60	189,652.99	220,816.59	-31,163.60	294,422.12
5350 · Construction P/R Expenses							
5352 · Payroll-P/R Assessments	56,326.97	63,251.17	-6,924.20	56,326.97	63,251.17	-6,924.20	84,334.89
5354 · Payroll- Benefits	18,731.31	18,472.05	259.26	18,731.31	18,472.05	259.26	24,629.40
5356 · Payroll-Fees	5,260.42	4,744.74	515.68	5,260.42	4,744.74	515.68	6,326.32
Total 5350 · Construction P/R Expenses	80,318.70	86,467.96	-6,149.26	80,318.70	86,467.96	-6,149.26	115,290.61
5400 · Construction Support Other							
5405 · AHC Developer's Fee	5,000.00			5,000.00			
5420 · Warehouse Repairs	418.50	5,670.00	-5,251.50	418.50	5,670.00	-5,251.50	7,560.00
5425 · Whse & Equip Depr	4,800.15	4,972.50	-172.35	4,800.15	4,972.50	-172.35	6,630.00
5430 · Warehouse Utilities	3,227.40	3,180.01	47.39	3,227.40	3,180.01	47.39	4,240.00
5440 · Vehicle Expense							
5441 · Vehicle Fuel	0.00			0.00			
5442 · Vehicle Repairs	0.00			0.00			
5443 · Vehicle Other	0.00			0.00			
5444 · Truck Depr	9,429.12	12,765.01	-3,335.89	9,429.12	12,765.01	-3,335.89	17,020.00
5445 · EZ pass	75.00	112.50	-37.50	75.00	112.50	-37.50	150.00
Total 5440 · Vehicle Expense	9,504.12	12,877.51	-3,373.39	9,504.12	12,877.51	-3,373.39	17,170.00
5450 · Insurance	23,051.45	9,824.99	13,226.46	23,051.45	9,824.99	13,226.46	13,100.00
5460 · Telephone-Cell	0.00			0.00			
5465 · Interest expense	952.11	697.50	254.61	952.11	697.50	254.61	930.00
5470 · Tools	0.00			0.00			
5480 · Work Group Expenses	0.00	442.49	-442.49	0.00	442.49	-442.49	590.00
5485 · Training/Education	2,276.22	4,192.51	-1,916.29	2,276.22	4,192.51	-1,916.29	5,590.00
5490 · Safety Gear	0.00	1,274.99	-1,274.99	0.00	1,274.99	-1,274.99	1,700.00
5495 · Program Other	1,921.72	2,550.01	-628.29	1,921.72	2,550.01	-628.29	3,400.00

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Total 5400 · Construction Support Other	51,151.67	45,682.51	5,469.16	51,151.67	45,682.51	5,469.16	60,910.00
Total 5000 · Construction Support	427,272.68	385,217.04	42,055.64	427,272.68	385,217.04	42,055.64	513,622.73
5500 · Program Support							
5550 · Program Support Payroll							
5551 · Exec Director-Salary	18,721.16	46,131.15	-27,409.99	18,721.16	46,131.15	-27,409.99	61,508.20
5554 · Office Mgr-Salary	28,200.00	29,981.25	-1,781.25	28,200.00	29,981.25	-1,781.25	39,975.00
5556 · Accounting-Salary	22,967.52	32,667.57	-9,700.05	22,967.52	32,667.57	-9,700.05	43,556.76
5557 · Volunteer Coordinator	5,100.00	19,188.00	-14,088.00	5,100.00	19,188.00	-14,088.00	25,584.00
5558 · Translator - Salary	0.00	2,998.12	-2,998.12	0.00	2,998.12	-2,998.12	3,997.50
5550 · Program Support Payroll - Ot...	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 5550 · Program Support Payroll	74,988.68	130,966.09	-55,977.41	74,988.68	130,966.09	-55,977.41	174,621.46
5660 · Program Support P/R Expenses							
5661 · Exec Director-Benefits	-153.80	4,391.65	-4,545.45	-153.80	4,391.65	-4,545.45	5,855.54
5664 · Office Manager-Benefits	937.67	1,394.73	-457.06	937.67	1,394.73	-457.06	1,859.64
5666 · Accounting-Benefits	-208.28	4,787.92	-4,996.20	-208.28	4,787.92	-4,996.20	6,383.90
5671 · Exec Directorf-Payroll Assess	2,958.58	4,787.92	-1,829.34	2,958.58	4,787.92	-1,829.34	6,383.90
5674 · Office Mgr-Payroll Assess	3,172.41	3,111.74	60.67	3,172.41	3,111.74	60.67	4,148.98
5676 · Accounting-Employer Assess	2,882.82	3,390.54	-507.72	2,882.82	3,390.54	-507.72	4,520.73
5677 · Vol Coord PR Assessment	868.86	1,991.51	-1,122.65	868.86	1,991.51	-1,122.65	2,655.35
5678 · Translate - Payroll Assessme...	11.50	311.17	-299.67	11.50	311.17	-299.67	414.90
5681 · Exec Director-Fees	606.71	1,125.15	-518.44	606.71	1,125.15	-518.44	1,500.20
5684 · Office Managerl-Fees	817.39	731.25	86.14	817.39	731.25	86.14	975.00
5686 · Accounting-Fees	607.30	1,732.77	-1,125.47	607.30	1,732.77	-1,125.47	2,310.36
5687 · Vol Coord Fees	401.49	936.00	-534.51	401.49	936.00	-534.51	1,248.00
5688 · Translator - fees	0.00	585.00	-585.00	0.00	585.00	-585.00	780.00
Total 5660 · Program Support P/R Exp...	12,902.65	29,277.35	-16,374.70	12,902.65	29,277.35	-16,374.70	39,036.50
5700 · Program Support Other							
5720 · Committee Expenses	0.00	75.01	-75.01	0.00	75.01	-75.01	100.00
5740 · Credit Report Fees	850.50	652.50	198.00	850.50	652.50	198.00	870.00
5770 · HFHI SOSI Fee	25,000.00	12,749.99	12,250.01	25,000.00	12,749.99	12,250.01	17,000.00
5775 · AmeriNational Fees	19,274.00	24,750.00	-5,476.00	19,274.00	24,750.00	-5,476.00	33,000.00
5777 · Foreclosure Expenses	18,501.19	750.01	17,751.18	18,501.19	750.01	17,751.18	1,000.00
5780 · Other Program Support	775.98	750.01	25.97	775.98	750.01	25.97	1,000.00
5781 · Volunteer Appreciation	4,132.17	3,187.49	944.68	4,132.17	3,187.49	944.68	4,250.00
Total 5700 · Program Support Other	68,533.84	42,915.01	25,618.83	68,533.84	42,915.01	25,618.83	57,220.00
5790 · Tithe	28,775.66	66,629.25	-37,853.59	28,775.66	66,629.25	-37,853.59	88,839.00
Total 5500 · Program Support	185,200.83	269,787.70	-84,586.87	185,200.83	269,787.70	-84,586.87	359,716.96
6000 · ReStore Expenses							
6010 · Payroll							
6010.1 · Payroll - North							
6011.1 · Mktng Manager	14,671.84	14,406.99	264.85	14,671.84	14,406.99	264.85	19,209.32
6020.1 · Manager - North	29,511.65	30,349.02	-837.37	29,511.65	30,349.02	-837.37	40,465.36
6030.1 · Asst Manager	21,359.00	20,787.00	572.00	21,359.00	20,787.00	572.00	27,716.00
6035.1 · Floater - North	14,172.44	15,990.00	-1,817.56	14,172.44	15,990.00	-1,817.56	21,320.00
6040.1 · Truck Driver 1	17,602.51	15,990.00	1,612.51	17,602.51	15,990.00	1,612.51	21,320.00
6042.1 · Truck Driver 2	16,153.20	16,773.51	-620.31	16,153.20	16,773.51	-620.31	22,364.68
Total 6010.1 · Payroll - North	113,470.64	114,296.52	-825.88	113,470.64	114,296.52	-825.88	152,395.36
6010.2 · Payroll - South							
6011.2 · Mktng Manager	14,671.84	14,406.99	264.85	14,671.84	14,406.99	264.85	19,209.32
6020.2 · Manager - South	25,329.19	26,911.17	-1,581.98	25,329.19	26,911.17	-1,581.98	35,881.56
6030.2 · Asst Manager	21,206.00	20,787.00	419.00	21,206.00	20,787.00	419.00	27,716.00
6035.2 · Floater	14,172.47	17,589.00	-3,416.53	14,172.47	17,589.00	-3,416.53	23,452.00
6040.2 · Truck Driver 1	14,495.00	17,589.00	-3,094.00	14,495.00	17,589.00	-3,094.00	23,452.00
6042.2 · Truck Driver 2	16,684.25	15,990.00	694.25	16,684.25	15,990.00	694.25	21,320.00
Total 6010.2 · Payroll - South	106,558.75	113,273.16	-6,714.41	106,558.75	113,273.16	-6,714.41	151,030.88
Total 6010 · Payroll	220,029.39	227,569.68	-7,540.29	220,029.39	227,569.68	-7,540.29	303,426.24
6050 · Payroll Expenses							
6052 · Employer Assessment	40,882.05	37,415.41	3,466.64	40,882.05	37,415.41	3,466.64	49,887.20
6054 · Benefits	21,189.11	9,079.92	12,109.19	21,189.11	9,079.92	12,109.19	12,106.56
6056 · Payroll Administration Fee	8,047.71	6,815.64	1,232.07	8,047.71	6,815.64	1,232.07	9,087.52
Total 6050 · Payroll Expenses	70,118.87	53,310.97	16,807.90	70,118.87	53,310.97	16,807.90	71,081.28
6100 · Advertising	3,640.00	9,749.98	-6,109.98	3,640.00	9,749.98	-6,109.98	13,000.00
6150 · Restore Materials purch to sell	949.11	9,749.98	-8,800.87	949.11	9,749.98	-8,800.87	13,000.00
6210 · Rent	36,198.15	29,906.32	6,291.83	36,198.15	29,906.32	6,291.83	39,875.11
6230 · Interest Expense	8,485.41	7,546.88	938.53	8,485.41	7,546.88	938.53	10,062.50
6235 · Mtg Costs Amortization	748.98	600.47	148.51	748.98	600.47	148.51	800.63
6240 · Building Depreciation	7,416.90	6,490.30	926.60	7,416.90	6,490.30	926.60	8,653.75
6250 · Insurance	14,007.62	7,425.00	6,582.62	14,007.62	7,425.00	6,582.62	9,900.00
6260 · Trash Pickup	7,396.25	5,400.00	1,996.25	7,396.25	5,400.00	1,996.25	7,200.00
6265 · Snowplowing	1,225.00	1,722.65	-497.65	1,225.00	1,722.65	-497.65	2,296.88
6270 · Building Maintenance	1,265.33	5,625.00	-4,359.67	1,265.33	5,625.00	-4,359.67	7,500.00
6280 · Alarm System	769.06	1,178.58	-409.52	769.06	1,178.58	-409.52	1,571.46
6290 · Sprinkler System Repairs & Insp	393.75	447.88	-54.13	393.75	447.88	-54.13	597.19
6300 · Utilities							
6310 · Electricity	6,352.82	6,943.15	-590.33	6,352.82	6,943.15	-590.33	9,257.53
6320 · Natural Gas	3,948.84	6,909.62	-2,960.78	3,948.84	6,909.62	-2,960.78	9,212.84
6330 · Water	1,577.73	1,651.74	-74.01	1,577.73	1,651.74	-74.01	2,202.33
Total 6300 · Utilities	11,879.39	15,504.51	-3,625.12	11,879.39	15,504.51	-3,625.12	20,672.70
6400 · Vehicles							
6410 · Fuel	7,199.63	16,349.99	-9,150.36	7,199.63	16,349.99	-9,150.36	21,800.00
6420 · Maintenance	6,232.20	4,199.99	2,032.21	6,232.20	4,199.99	2,032.21	5,600.00
6430 · Insurance/Other	4,269.08	4,350.01	-80.93	4,269.08	4,350.01	-80.93	5,800.00

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6440 · Truck depreciation	7,685.01	8,010.00	-324.99	7,685.01	8,010.00	-324.99	10,680.00
6450 · EZ pass	175.00	75.01	99.99	175.00	75.01	99.99	100.00
Total 6400 · Vehicles	25,560.92	32,985.00	-7,424.08	25,560.92	32,985.00	-7,424.08	43,980.00
6500 · Telephones							
6510 · Office Phones	747.54	2,625.02	-1,877.48	747.54	2,625.02	-1,877.48	3,500.00
6520 · Cell Phones	1,928.92	749.98	1,178.94	1,928.92	749.98	1,178.94	1,000.00
Total 6500 · Telephones	2,676.46	3,375.00	-698.54	2,676.46	3,375.00	-698.54	4,500.00
6600 · Office Expenses	2,702.01	2,324.98	377.03	2,702.01	2,324.98	377.03	3,100.00
6605 · Bank Service Charge	79.20			79.20			
6610 · Credit Card Fees	5,690.77	5,700.01	-9.24	5,690.77	5,700.01	-9.24	7,600.00
6620 · Dues and Subscriptions	109.00	217.49	-108.49	109.00	217.49	-108.49	290.00
6625 · Licenses and Permits	273.00	155.98	117.02	273.00	155.98	117.02	208.00
6630 · Employee Safety Gear	412.97	375.02	37.95	412.97	375.02	37.95	500.00
6640 · Forklift repairs	261.82	149.99	111.83	261.82	149.99	111.83	200.00
6650 · Internet	609.99	1,724.99	-1,115.00	609.99	1,724.99	-1,115.00	2,300.00
6660 · Kitchen Expenses	800.65	824.99	-24.34	800.65	824.99	-24.34	1,100.00
6661 · Food	1,941.54	1,274.99	666.55	1,941.54	1,274.99	666.55	1,700.00
6670 · Office Equip Depreciation	124.74	393.75	-269.01	124.74	393.75	-269.01	525.00
6690 · Postage - ReStore	664.88	150.02	514.86	664.88	150.02	514.86	200.00
6710 · Sales supplies	109.35	600.02	-490.67	109.35	600.02	-490.67	800.00
6810 · Miscellaneous	1,299.10	299.98	999.12	1,299.10	299.98	999.12	400.00
Total 6000 · ReStore Expenses	427,839.61	432,780.41	-4,940.80	427,839.61	432,780.41	-4,940.80	577,040.74
7000 · Admin & General Exp							
7301 · Advertising	335.00			335.00			
7305 · Bank Fee	307.41	630.00	-322.59	307.41	630.00	-322.59	840.00
7312 · Computer Charges	1,713.50	1,920.01	-206.51	1,713.50	1,920.01	-206.51	2,560.00
7315 · Credit Card Fees	58.90	435.01	-376.11	58.90	435.01	-376.11	580.00
7320 · Deprec Exp	1,008.27	1,454.99	-446.72	1,008.27	1,454.99	-446.72	1,940.00
7322 · Dues & Subscriptions	60.00	1,357.51	-1,297.51	60.00	1,357.51	-1,297.51	1,810.00
7325 · Executive Director's Expenses	1,760.00	1,357.51	402.49	1,760.00	1,357.51	402.49	1,810.00
7330 · Insurance	13,315.63	5,317.51	7,998.12	13,315.63	5,317.51	7,998.12	7,090.00
7335 · Internet	0.00	1,552.50	-1,552.50	0.00	1,552.50	-1,552.50	2,070.00
7340 · Meals & Entertainment	823.01	2,587.50	-1,764.49	823.01	2,587.50	-1,764.49	3,450.00
7345 · Office Expenses	334.12	4,860.00	-4,525.88	334.12	4,860.00	-4,525.88	6,480.00
7350 · Office Supplies	6,297.73	4,964.99	1,332.74	6,297.73	4,964.99	1,332.74	6,620.00
7355 · Postage	1,311.59	2,122.51	-810.92	1,311.59	2,122.51	-810.92	2,830.00
7360 · Printing	137.39	104.99	32.40	137.39	104.99	32.40	140.00
7365 · Professional Fees	10,420.00	16,042.50	-5,622.50	10,420.00	16,042.50	-5,622.50	21,390.00
7370 · Rent/Facilities Cost							
7371 · Utilities - Office	828.73			828.73			
7373 · Repairs & Maint - office	2,530.47			2,530.47			
7370 · Rent/Facilities Cost - Other	0.00	5,954.99	-5,954.99	0.00	5,954.99	-5,954.99	7,940.00
Total 7370 · Rent/Facilities Cost	3,359.20	5,954.99	-2,595.79	3,359.20	5,954.99	-2,595.79	7,940.00
7375 · Supplies	104.00	202.50	-98.50	104.00	202.50	-98.50	270.00
7380 · Telephone-Office	2,789.89	1,755.00	1,034.89	2,789.89	1,755.00	1,034.89	2,340.00
7385 · Training	390.00	367.51	22.49	390.00	367.51	22.49	490.00
7390 · Other Expense	1,556.80	592.51	964.29	1,556.80	592.51	964.29	790.00
Total 7000 · Admin & General Exp	46,082.44	53,580.04	-7,497.60	46,082.44	53,580.04	-7,497.60	71,440.00
8000 · Fundraising							
8350 · Fundraising Postage & Freight	6,583.19	5,565.01	1,018.18	6,583.19	5,565.01	1,018.18	7,420.00
8380 · Fundraising Newsletters	3,344.45	12,749.99	-9,405.54	3,344.45	12,749.99	-9,405.54	17,000.00
8490 · Fundraising Other Expenses	262.00	2,010.01	-1,748.01	262.00	2,010.01	-1,748.01	2,680.00
Total 8000 · Fundraising	10,189.64	20,325.01	-10,135.37	10,189.64	20,325.01	-10,135.37	27,100.00
Total Expense	1,096,585.20	1,161,690.20	-65,105.00	1,096,585.20	1,161,690.20	-65,105.00	1,548,920.43
Net Ordinary Income	160,892.32	478,492.80	-317,600.48	160,892.32	478,492.80	-317,600.48	637,979.57
Net Income	160,892.32	478,492.80	-317,600.48	160,892.32	478,492.80	-317,600.48	637,979.57