Habitat for Humanity-Buffalo, Inc.
Profit & Loss Budget Performance
July through October 2016

	Jul - Oct 16	Budget	Jul - Oct 16	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4000S · Grants					
4200 · Grant and rebate income	17,958.50	169,000.00	17,958.50	169,000.00	507,000.00
Total 4000S · Grants	17,958.50	169,000.00	17,958.50	169,000.00	507,000.00
4100S · Contributions					
4010 · Individuals	17,255.00	56,528.36	17,255.00	56,528.36	169,585.00
4020 · Businesses	87,752.88	68,719.00	87,752.88	68,719.00	206,157.00
4030 · Churches	2,645.57	7,269.36	2,645.57	7,269.36	21,808.00
4040 · Foundations/Trusts	7,527.38	78,246.00	7,527.38	78,246.00	234,738.00
4050 · Organizations/Schools	4,549.14	9,172.00	4,549.14	9,172.00	27,516.00
4060 · Misc Cash Donations - HFHI	2,600.00	14,105.64	2,600.00	14,105.64	42,317.00
4080 · Contributed Services	525.00	0.00	525.00	0.00	0.00
4085 · Noncash contributions	21,780.51	286.36	21,780.51	286.36	859.00
4090 · In-Kind Contrib - Warehouse Mat	2,962.98	5,000.00	2,962.98	5,000.00	15,000.00
4420 · Cash Donations	1,771.20	471.64	1,771.20	471.64	1,415.00
4430 · ReStore Contribution	1.37	1,314.00	1.37	1,314.00	3,942.00
4100S · Contributions - Other	-460.00	0.00	-460.00	0.00	0.00
Total 4100S · Contributions	148,911.03	241,112.36	148,911.03	241,112.36	723,337.00
4300S · Fundraising Activities					
4305 · Event Income	12,648.17	9,465.64	12,648.17	9,465.64	28,397.00
4350 · Merchandise Sales	0.00	1.00	0.00	1.00	3.00
4405 · Taxable Sales	213,607.18	232,749.72	213,607.18	232,749.72	698,249.00
4410 · Tax Exempt Sales	43,537.33	38,893.36	43,537.33	38,893.36	116,680.00
4440 · ReStore Scrap Sales	275.92	1,140.64	275.92	1,140.64	3,422.00
4445 · ReStore Electronic scrap	0.00	416.36	0.00	416.36	1,249.00
4480 · Cash Over/Short	-193.33	-28.00	-193.33	-28.00	-84.00
Total 4300S · Fundraising Activities	269,875.27	282,638.72	269,875.27	282,638.72	847,916.00
4500S · Home Sales					
4110 · Sales/Transfers to Homeowners	0.00	386,691.00	0.00	386,691.00	1,160,073.00
Total 4500S · Home Sales	0.00	386,691.00	0.00	386,691.00	1,160,073.00
4550S · Other Program Income					
4250 · Mortgage Discount Amortization	0.00	73,666.00	0.00	73,666.00	220,998.00
Total 4550S · Other Program Income	0.00	73,666.00	0.00	73,666.00	220,998.00
4900S · Other					
4380 · Dividend Income	2,357.92	22.00	2,357.92	22.00	66.00
4385 · Interest Income	267.77	409.64	267.77	409.64	1,229.00
4390 · Other	0.00	2.64	0.00	2.64	8.00
4394 · Unrealized Gain on Sale	-5,638.11	175.00	-5,638.11	175.00	525.00
4399 · Uncategorized Income	0.00	7.36	0.00	7.36	22.00
4490 · NYS Sales Tax Collection Credit	200.00	266.72	200.00	266.72	800.00
Total 4900S · Other	-2,812.42	883.36	-2,812.42	883.36	2,650.00
Total Income	433,932.38	1,153,991.44	433,932.38	1,153,991.44	3,461,974.00
Gross Profit	433,932.38	1,153,991.44	433,932.38	1,153,991.44	3,461,974.00
Expense					
5000 · Construction Support					
5200 · Construction Labor Payroll	0.00	0.00	0.00	0.00	0.00
Total 5000 · Construction Support	0.00	0.00	0.00	0.00	0.00
5000S · Direct Construction Costs					
5110 · Cost of Homes Transferred	0.00	415,869.00	0.00	415,869.00	1,247,607.00
5120 · Expenses incurred after closing	176.24	883.36	176.24	883.36	2,650.00
5130 · Unrecoverable Expense(CIP)	0.00	0.00	0.00	0.00	0.00
Total 5000S · Direct Construction Costs	176.24	416,752.36	176.24	416,752.36	1,250,257.00
5300S · Discount on Mortgages Issued					
5410 · Program Discount on Mortgages	0.00	225,000.00	0.00	225,000.00	675,000.00
Total 5300S · Discount on Mortgages Issued	0.00	225,000.00	0.00	225,000.00	675,000.00
5500 · Program Support					
5550 · Program Support Payroll	0.00	0.00	0.00	0.00	0.00
Total 5500 · Program Support	0.00	0.00	0.00	0.00	0.00

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6000S · Salary & Wages					
5210 · Construction Manager	15,184.49	16,000.00	15,184.49	16,000.00	48,000.00
5250 · Construction Supervisors	56,909.17	58,122.36	56,909.17	58,122.36	174,367.00
5290 · Americorp	16,021.46	21,030.00	16,021.46	21,030.00	63,090.00
5551 · Exec Director-Salary	26,615.68	28,333.36	26,615.68	28,333.36	85,000.00
5554 · Office Mgr-Salary	12,284.40	13,000.00	12,284.40	13,000.00	39,000.00
5556 · Accounting-Salary	15,228.54	16,666.64	15,228.54	16,666.64	50,000.00
5557 · Volunteer Coordinator	5,745.00	5,200.00	5,745.00	5,200.00	15,600.00
5558 · Translator - Salary	0.00	0.00	0.00	0.00	0.00
5559 · Program Manager	0.00	16,666.64	0.00	16,666.64	50,000.00
5560 · Development Director	0.00	9,722.19	0.00	9,722.19	29,166.67
5561 · Family Services Coordinator	14,611.57	11,666.64	14,611.57	11,666.64	35,000.00
5562 · Operations Manager	0.00	11,666.64	0.00	11,666.64	35,000.00
6011.1 · Mkting Manager	7,884.60	8,333.36	7,884.60	8,333.36	25,000.00
6011.2 · Mkting Manager s	7,884.62	8,333.36	7,884.62	8,333.36	25,000.00
6020.1 · Manager - North	12,805.12	13,533.64	12,805.12	13,533.64	40,601.00
6020.2 · Manager - South	10,875.00	11,700.00	10,875.00	11,700.00	35,100.00
6030.1 · Asst Manager	10,542.98	9,880.00	10,542.98	9,880.00	29,640.00
6030.2 · Asst Manager S	10,097.53	9,880.00	10,097.53	9,880.00	29,640.00
6035.1 · Floater - North	6,539.57	6,139.64	6,539.57	6,139.64	18,419.00
6035.2 · Floater	6,539.57	6,139.64	6,539.57	6,139.64	18,419.00
6040.1 · Truck Driver 1	2,797.76	8,659.64	2,797.76	8,659.64	25,979.00
6040.2 · Truck Driver 1 S	7,499.00	7,626.64	7,499.00	7,626.64	22,880.00
6042.1 · Truck Driver 2	7,890.69	7,966.36	7,890.69	7,966.36	23,899.00
6042.2 · Truck Driver 2 S	7,900.00	8,320.00	7,900.00	8,320.00	24,960.00
6045.2 · Temporary Help	3,801.60		3,801.60		
Total 6000S · Salary & Wages	265,658.35	314,586.75	265,658.35	314,586.75	943,760.67
6100S · Payroll Taxes & Benefits					
5352 · Payroll-P/R Assessments	38,335.70	20,100.00	38,335.70	20,100.00	60,300.00
5354 · Payroll- Benefits	20,136.63	9,916.64	20,136.63	9,916.64	29,750.00
5661 · Exec Director-Benefits	0.00	2,833.36	0.00	2,833.36	8,500.00
5664 · Office Manager-Benefits	0.00	416.64	0.00	416.64	1,250.00
5666 · Accounting-Benefits	0.00	0.00	0.00	0.00	0.00
5667 · Program Manager Benefits	0.00	1,666.64	0.00	1,666.64	5,000.00
5668 · Development Director Benefits	0.00	972.19	0.00	972.19	2,916.67
5669 · Family Services Coord. Benefits	0.00	1,166.64	0.00	1,166.64	3,500.00
5670 · Operations Manager Benefits	0.00	1,166.64	0.00	1,166.64	3,500.00
5671 · Exec Directorf-Payroll Assess	0.00	5,383.36	0.00	5,383.36	16,150.00
5674 · Office Mgr-Payroll Assess	0.00	1,073.36	0.00	1,073.36	3,220.00
5676 · Accounting-Employer Assess	0.00	1,366.64	0.00	1,366.64	4,100.00
5677 · Vol Coord PR Assessment	0.00	866.64	0.00	866.64	2,600.00
5678 · Translate - Payroll Assessments	0.00	0.00	0.00	0.00	0.00
5679 · Program Mgr PR Assessment	0.00	3,166.64	0.00	3,166.64	9,500.00
5680 · Dev Director PR Assessment	0.00	1,539.34	0.00	1,539.34	4,618.06
5689 · Family Serv Coord PR Assessment	0.00	2,216.64	0.00	2,216.64	6,650.00
5690 · Oper Mgr PR Assessment	0.00	1,108.36	0.00	1,108.36	3,325.00
6052 · Employer Assessment	0.00	18,195.36	0.00	18,195.36	54,586.00
6054 · Benefits	0.00	10,026.36	0.00	10,026.36	30,079.00
Total 6100S · Payroll Taxes & Benefits	58,472.33	83,181.45	58,472.33	83,181.45	249,544.73
6200S · Facilities					
5420 · Warehouse Repairs	4,454.90	2,333.36	4,454.90	2,333.36	7,000.00
5430 · Warehouse Utilities	2,693.69	1,308.64	2,693.69	1,308.64	3,926.00
5450 · Insurance a	0.00	5,987.64	0.00	5,987.64	17,963.00
5460 · Telephone-Cell	1,044.51	100.00	1,044.51	100.00	300.00
6210 · Rent	15,812.68	10,566.00	15,812.68	10,566.00	31,698.00
6250 · Insurance b	0.00	4,669.10	0.00	4,669.10	14,007.50
6260 · Trash Pickup	4,372.07	3,340.64	4,372.07	3,340.64	10,022.00
6265 · Snowplowing	875.00	875.00	875.00	875.00	2,625.00
6270 · Building Maintenance	1,525.85	556.00	1,525.85	556.00	1,668.00
6280 · Alarm System	317.14	332.72	317.14	332.72	998.00
6290 · Sprinkler System Repairs & Insp	131.25	155.00	131.25	155.00	465.00
6310 · Electricity	3,359.28	2,983.64	3,359.28	2,983.64	8,951.00
6320 · Natural Gas	15.27	1,816.64	15.27	1,816.64	5,450.00
6330 · Water	406.89	690.64	406.89	690.64	2,072.00
6510 · Office Phones	332.12	327.72	332.12	327.72	983.00
6520 · Cell Phones	697.40	760.00	697.40	760.00	2,280.00
6640 · Forklift repairs	0.00	100.00	0.00	100.00	300.00
6650 · Internet a	270.47	256.64	270.47	256.64	770.00
7312 · Computer Charges	90.00	743.64	90.00	743.64	2,231.00
7330 · Insurance	0.00	4,500.00	0.00	4,500.00	13,500.00
7335 · Internet	0.00	388.64	0.00	388.64	1,166.00
7370 · Rent/Facilities Cost	0.00	0.00	0.00	0.00	0.00
7371 · Utilities - Office	294.03	183.64	294.03	183.64	551.00
7373 · Repairs & Maint - office	166.21	414.36	166.21	414.36	1,243.00
7380 · Telephone-Office	1,374.90	951.36	1,374.90	951.36	2,854.00
Total 6200S · Facilities	38,233.66	44,341.02	38,233.66	44,341.02	133,023.50

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6300S · Vehicle Expense					
5441 · Vehicle Fuel	4,035.18	4,400.00	4,035.18	4,400.00	13,200.00
5442 · Vehicle Repairs	3,795.07	4,000.00	3,795.07	4,000.00	12,000.00
5443 · Vehicle Other	2,858.35	3,466.64	2,858.35	3,466.64	10,400.00
5445 · EZ pass	0.00	39.00	0.00	39.00	117.00
6410 · Fuel	3,121.15	3,568.36	3,121.15	3,568.36	10,705.00
6420 · Maintenance	216.64	2,466.64	216.64	2,466.64	7,400.00
6430 · Insurance/Other	1,780.20	1,917.36	1,780.20	1,917.36	5,752.00
6450 · EZ pass a	100.00	50.00	100.00	50.00	150.00
6300S · Vehicle Expense - Other	11.95		11.95		
Total 6300S · Vehicle Expense	15,918.54	19,908.00	15,918.54	19,908.00	59,724.00
6600S · Advertising & Marketing					
6100 · Advertising a	753.30	2,666.72	753.30	2,666.72	8,000.00
7301 · Advertising	500.00	333.36	500.00	333.36	1,000.00
7302 · Communications	750.00		750.00		
7360 · Printing	21.43	41.64	21.43	41.64	125.00
Total 6600S · Advertising & Marketing	2,024.73	3,041.72	2,024.73	3,041.72	9,125.00
6700S · Fundraising Expense					
4310 · Event Cost	3,619.21	3,756.64	3,619.21	3,756.64	11,270.00
4360 · Merchandise Cost	0.00	361.64	0.00	361.64	1,085.00
6150 · Restore Materials purch to sell	0.00	392.64	0.00	392.64	1,178.00
8380 · Fundraising Newsletters	0.00	3,435.64	0.00	3,435.64	10,307.00
8490 · Fundraising Other Expenses	5,865.82	1,179.64	5,865.82	1,179.64	3,539.00
Total 6700S · Fundraising Expense	9,485.03	9,126.20	9,485.03	9,126.20	27,379.00
6800S · Volunteer Appreciation					
5480 · Work Group Expenses	0.00	0.00	0.00	0.00	0.00
5781 · Volunteer Appreciation	5,423.03	0.00	5,423.03	0.00	0.00
6660 · Kitchen Expenses	256.56	316.64	256.56	316.64	950.00
6661 · Food	880.32	833.36	880.32	833.36	2,500.00
7340 · Meals & Entertainment	0.00	715.00	0.00	715.00	2,145.00
6800S · Volunteer Appreciation - Other	273.84	1,666.64	273.84	1,666.64	5,000.00
Total 6800S · Volunteer Appreciation	6,833.75	3,531.64	6,833.75	3,531.64	10,595.00
6900S · Tithes					
5790 · Tithe	15,081.69	21,366.64	15,081.69	21,366.64	64,100.00
Total 6900S · Tithes	15,081.69	21,366.64	15,081.69	21,366.64	64,100.00
7000S · Supplies/Equipment					
5160 · Warehouse materials	9,293.30	1,666.64	9,293.30	1,666.64	5,000.00
5470 · Tools	3,314.16	333.36	3,314.16	333.36	1,000.00
5490 · Safety Gear	44.52	211.36	44.52	211.36	634.00
6600 · Office Expenses a	1,129.27	1,050.00	1,129.27	1,050.00	3,150.00
6630 · Employee Safety Gear	72.90	166.72	72.90	166.72	500.00
6710 · Sales supplies	0.00	0.00	0.00	0.00	0.00
7345 · Office Expenses	1,215.19	0.00	1,215.19	0.00	0.00
7350 · Office Supplies	3,591.91	2,200.00	3,591.91	2,200.00	6,600.00
7375 · Supplies	14.13	45.00	14.13	45.00	135.00
Total 7000S · Supplies/Equipment	18,675.38	5,673.08	18,675.38	5,673.08	17,019.00
7200S · Depreciation					
5425 · Whse & Equip Depr	2,543.56	2,054.00	2,543.56	2,054.00	6,162.00
5444 · Truck Depr	4,190.72	4,188.00	4,190.72	4,188.00	12,564.00
6240 · Building Depreciation	3,296.40	3,246.64	3,296.40	3,246.64	9,740.00
6440 · Truck depreciation	3,415.56	4,696.00	3,415.56	4,696.00	14,088.00
6670 · Office Equip Depreciation	26.64	916.72	26.64	916.72	2,750.00
7320 · Deprec Exp	579.16	2,245.36	579.16	2,245.36	6,736.00
Total 7200S · Depreciation	14,052.04	17,346.72	14,052.04	17,346.72	52,040.00
7300S · Travel & Seminars					
5485 · Training/Education	-1,196.48	1,544.64	-1,196.48	1,544.64	4,634.00
7385 · Training	2,600.77	315.36	2,600.77	315.36	946.00
Total 7300S · Travel & Seminars	1,404.29	1,860.00	1,404.29	1,860.00	5,580.00
7400S · Dues, Subscriptions & Publns.					
5770 · HFHI SOSI Fee	25,000.00	8,333.36	25,000.00	8,333.36	25,000.00
6620 · Dues and Subscriptions	85.10	203.00	85.10	203.00	609.00
7322 · Dues & Subscriptions	0.00	0.00	0.00	0.00	0.00
Total 7400S · Dues, Subscriptions & Publns.	25,085.10	8,536.36	25,085.10	8,536.36	25,609.00
7500S · Postage					
6690 · Postage - ReStore	150.00	166.72	150.00	166.72	500.00
7355 · Postage	2,301.21	771.36	2,301.21	771.36	2,314.00
8350 · Fundraising Postage & Freight	0.00	2,621.36	0.00	2,621.36	7,864.00
Total 7500S · Postage	2,451.21	3,559.44	2,451.21	3,559.44	10,678.00

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7600S · Professional Fees					
5140 · Bad debt expense	0.00	1,306.64	0.00	1,306.64	3,920.00
5356 · Payroll-Fees	7,160.88	2,066.64	7,160.88	2,066.64	6,200.00
5405 · AHC Developer's Fee	0.00	25,000.00	0.00	25,000.00	75,000.00
5681 · Exec Director-Fees	0.00	343.36	0.00	343.36	1,030.00
5684 · Office Managerl-Fees	0.00	343.36	0.00	343.36	1,030.00
5686 · Accounting-Fees	0.00	343.36	0.00	343.36	1,030.00
5687 · Vol Coord Fees	0.00	343.36	0.00	343.36	1,030.00
5688 · Translator - fees	0.00	0.00	0.00	0.00	0.00
5693 · Family Serv Mger Fees	0.00	343.36	0.00	343.36	1,030.00
5695 · Program Manager Fees	0.00	343.36	0.00	343.36	1,030.00
5697 · Operations Manager Fees	0.00	343.36	0.00	343.36	1,030.00
5699 · Dev Director Fees	0.00	343.36	0.00	343.36	1,030.00
5740 · Credit Report Fees	184.20	255.36	184.20	255.36	766.00
5775 · AmeriNational Fees	11,773.00	9,326.00	11,773.00	9,326.00	27,978.00
5777 · Foreclosure Expenses	5,905.00	8,333.36	5,905.00	8,333.36	25,000.00
6056 · Payroll Administration Fee	0.00	3,421.64	0.00	3,421.64	10,265.00
6625 · Licenses and Permits	228.00	91.00	228.00	91.00	273.00
7365 · Professional Fees	1,477.50	13,333.36	1,477.50	13,333.36	40,000.00
7600S · Professional Fees - Other	4,750.00		4,750.00		
Total 7600S · Professional Fees	31,478.58	65,880.88	31,478.58	65,880.88	197,642.00
7800S · Interest Expense					
5465 · Interest expense a	0.00	333.36	0.00	333.36	1,000.00
6230 · Interest Expense	3,591.95	3,705.00	3,591.95	3,705.00	11,115.00
6235 · Mtg Costs Amortization	332.88	328.00	332.88	328.00	984.00
6605 · Bank Service Charge	32.80	33.28	32.80	33.28	100.00
6610 · Credit Card Fees a	2,858.23	2,566.72	2,858.23	2,566.72	7,700.00
7305 · Bank Fee	227.55	273.64	227.55	273.64	821.00
7315 · Credit Card Fees	0.00	150.00	0.00	150.00	450.00
Total 7800S · Interest Expense	7,043.41	7,390.00	7,043.41	7,390.00	22,170.00
8000S · Other Expenses					
5495 · Program Other	48.55	1,006.36	48.55	1,006.36	3,019.00
5720 · Committee Expenses	0.00	68.64	0.00	68.64	206.00
5780 · Other Program Support	9,401.96	414.64	9,401.96	414.64	1,244.00
6810 · Miscellaneous	862.16	466.72	862.16	466.72	1,400.00
7325 · Executive Director's Expenses	994.16	1,962.64	994.16	1,962.64	5,888.00
7390 · Other Expense	771.71	291.00	771.71	291.00	873.00
Total 8000S · Other Expenses	12,078.54	4,210.00	12,078.54	4,210.00	12,630.00
Total Expense	524,152.87	1,255,292.26	524,152.87	1,255,292.26	3,765,876.90
Net Ordinary Income	-90,220.49	-101,300.82	-90,220.49	-101,300.82	-303,902.90
Net Income	**-90,220.49**	**-101,300.82**	**-90,220.49**	**-101,300.82**	**-303,902.90**