CASH FLOW, July 2016 - May 2017	July - Sept	Oct - Dec	Jan - Mar	Apr / May	YTD
OPERATING CHECKING					
Beginning Balance	**201,118**	**8,786**	**29,793**	**15,545**	
Cash Receipts					
Affordable Housing Program	87,000	-	-	28,000	115,000
Mortgages - AmeriNat, net of Service Fee	103,268	107,278	130,765	66,807	408,118
Mortgages - HFHB Serviced			2,249	2,026	4,275
Mortgage payoff receipts			1,750		
AmeriNational Escrow	3,120			2,200	5,320
Rent & Down Payments	12,990	8,695	17,238	9,209	48,132
Contributions	186,684	142,486	175,519	29,779	534,467
Grant & Rebate Income	459	17,500	1,380		19,339
Event Income	965	993			1,958
Accounts Recievable	700	356	200	407	1,663
Cash Donation	500				500
Other Receipts			1,591	780	2,371
Total Cash Receipts	**395,685**	**277,308**	**330,691**	**139,207**	**1,141,141**
	-	-	-	-	
Transfer in (from Money Market)	265,000	142,500	185,000	75,000	667,500
Transfer Out (to Money Market)	(235,000)	-	(125,000)	(30,000)	(390,000)
Transfer In (North Store Sweep)	75,500	91,500	99,200	71,100	337,300
Transfer in (South Store Sweep)	64,500	87,500	71,000	59,600	282,600
					-
Transfer in - close KeyBank Escrow Acct			670		670
Transfer out - open KeyBank OnLine Giving Acct			(250)		(250)
Transfer out - open KeyBank Capacity Bldg Grant Acct				(250)	(250)
LOC draw to cover obligations.				100,000	100,000
Cap. Bldg Grant receipts				3,700	3,700
M&T to Key Op. acct				15,000	15,000
Net Transfers	**170,000**	**321,500**	**230,620**	**294,150**	**1,016,270**
Disbursements					
Construction In Progress	(187,395)	(143,835)	(147,776)	(170,211)	(649,622)
Restore Truck	(27,698)	-	-	-	(27,698)
Office Furniture & Equipment	(2,910)	(8,999)	(492)	-	(12,402)
First Niagara/Key Credit Card	(29,176)	(26,572)	(25,287)	(8,399)	(89,434)
Home Depot Credit Card	(16,547)	(14,263)	(17,242)	(4,243)	(52,295)
Lowe's Credit Card	(6,918)	(7,100)	(4,423)	(1,913)	(20,353)
Sales Tax Payable	(13,523)	(13,013)	(11,102)		(37,638)
Escrow and reimbursable closing costs			(9,406)		
Due to Other Habitats	(83,495)				(83,495)
Renters/Homeowner Insurance	(1,309)	(3,574)	(2,380)	(279)	(7,542)
Mortgage Payable, principal & interest	(6,771)	(6,771)	(7,397)	(4,514)	(25,452)
Fixed Asset additions				(7,971)	
ReStore Merchandise to sell				(2,240)	

CASH FLOW, July 2016 - May 2017	July - Sept	Oct - Dec	Jan - Mar	Apr / May	YTD
Expenses:					
6000S Salaries, Wages & Benefits	(270,387)	(273,985)	(276,138)	(187,265)	(544,373)
6200S Facilities	(33,353)	(26,740)	(25,408)	(15,194)	(68,483)
6300S Vehicle Expense	(4,422)	(4,660)	(4,519)	(3,525)	(10,900)
6600S Advertising & Marketing	(799)	(704)	(4,046)	(233)	(5,299)
6700S Fundraising Expense	(7,431)	(6,699)	(440)	(70)	(14,131)
6800S Volunteer Appreciation	(4,600)	(367)	-	(352)	(4,967)
6900S Tithe	(6,288)	(15,082)	-	(5,567)	(21,370)
7000S Supplies/Equipment	(11,077)	(8,067)	(5,293)	(1,627)	(19,814)
7300S Travel & Seminars	(250)	644	(3,155)	(2,671)	34
7400S Dues, Subsc. Pubs.	(25,235)	-	(3,040)	-	(28,235)
7500S Postage	(942)	(2,183)	(545)	(2,302)	(3,125)
7600S Professional Fees	(15,714)	(9,285)	(10,162)	(7,413)	(31,777)
7800S Interest / Bank fees	(152)	(31)	(100)	(349)	(183)
8000S Other Expenses	(1,623)	(6,517)	(8,822)	(627)	(8,140)
1270 Prepaid Expense	-	-	(1,385)	-	
7330 · Insurance	-	-	(6,691)	-	
Grand Total Expenses	(382,275)	(353,676)	(350,054)	(227,197)	(760,762)
Disbursed	**(758,017)**	**(577,801)**	**(575,558)**	**(426,968)**	**(1,766,692)**
Ending Balance	**8,786**	**29,793**	**15,545**	**21,934**	
			-	-	
MONEY MARKET				-	
Beginning Balance	**241,714**	**282,922**	**140,559**	**95,658**	
Transfers In (Operating)	235,000		125,000	30,000	390,000
Transfers In (Restores)	71,000		15,000	-	86,000
Transfers Out	(265,000)	(142,500)	(185,000)	(75,000)	(667,500)
Interest	208	136	100	25	469
Ending Balance	**282,922**	**140,559**	**95,658**	**50,683**	
M&T Bank					
Beginning Balance	19,289	19,291	19,294	19,296	
Interest	2	2	2	1	8
Ending Balance	**19,291**	**19,294**	**19,296**	**19,297**	
TOTAL OPERATING CASH	**310,999**	**710,839**	**130,499**	**91,914**	

CASH FLOW, July 2016 - May 2017

July - Sept	Oct - Dec	Jan - Mar	Apr / May	YTD

Habitat for Humanity-Buffalo, Inc.

Profit & Loss Budget Performance

July 2016 through June 2017

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06/23/2017
Accrual Basis

	Jul '16 - Jun 17	YTD Budget	Budget Variance	Annual Budget
Income				
4000S · Grants	38,462	507,000	-468,538	507,000
4100S · Contributions	469,502	723,337	-253,835	723,337
4200S · House Sponsorships	80,000			
4300S · Fundraising Activities	712,831	847,916	-135,085	847,916
4500S · Home Sales		1,160,073	-1,160,073	1,160,073
4550S · Other Program Income		220,998	-220,998	220,998
4900S · Other	17,213	2,650	14,563	2,650
Total Income	1,318,008	3,461,974	-2,143,966	3,461,974
Cost of Goods Sold	4,820	1,178	3,642	1,178
Gross Profit	1,313,188	3,460,796	-2,147,608	3,460,796
Expense				
5000S · Direct Construction Costs	2,864	1,250,257	-1,247,393	1,250,257
5300S · Discount on Mortgages Issued		675,000	-675,000	675,000
6000S · Salary & Wages	803,510	943,761	-140,251	943,761
6100S · Payroll Taxes & Benefits	210,468	249,545	-39,077	249,545
6200S · Facilities	137,873	133,024	4,849	133,024
6300S · Vehicle Expense	38,355	59,724	-21,369	59,724
6600S · Advertising & Marketing	17,959	9,125	8,834	9,125
6700S · Fundraising Expense	17,366	26,201	-8,835	26,201
6800S · Volunteer Appreciation	14,539	10,595	3,944	10,595
6900S · Tithes	20,649	64,100	-43,451	64,100
7000S · Supplies/Equipment	49,685	17,019	32,666	17,019
7200S · Depreciation	34,380	52,040	-17,660	52,040
7300S · Travel & Seminars	11,129	5,580	5,549	5,580
7400S · Dues, Subscriptions & Publns.	28,287	25,609	2,678	25,609
7500S · Postage	4,298	10,678	-6,380	10,678
7600S · Professional Fees	100,436	197,642	-97,206	197,642
7800S · Interest Expense	23,474	22,170	1,304	22,170
8000S · Other Expenses	22,430	12,630	9,800	12,630
Total Expense	1,537,702	3,764,700	-2,226,998	3,764,700
Net Income	**-224,514**	**-303,904**	**79,390**	**-303,904**

Habitat for Humanity-Buffalo, Inc.
Balance Sheet Prev Year Comparison
As of May 31, 2017

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06/23/2017
Accrual Basis

	May 31, 2017	May 31, 2016	$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings	92,634	214,726	-122,092	-57%
Accounts Receivable	3,364	1,200	2,164	180%
Other Current Assets				
1100 · Marketable Securities	231,382	220,259	11,123	5%
1150 · Gift Cards	5,817	6,000	-183	-3%
1270 · Prepaid expenses	4,011	40,000	-35,989	-90%
1300 · Construction in Progress	1,775,466	2,016,878	-241,412	-12%
1715 · Closing Costs, Refundable	9,796		9,796	100%
Total Current Assets	2,122,470	2,499,063	-376,593	-15%
Fixed Assets	472,526	449,719	22,807	5%
Other Assets - Mortgages	2,673,310	2,616,801	56,509	2%
TOTAL ASSETS	**5,268,306**	**5,565,583**	**-297,277**	**-5%**
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable	91,201	68,199	23,002	34%
Credit Cards	9,988	11,558	-1,570	-14%
Other Current Liabilities	140,645	56,988	83,657	147%
Total Current Liabilities	241,834	136,745	105,089	77%
Long Term Liabilities	265,175	283,541	-18,366	-6%
Total Liabilities	507,009	420,286	86,723	21%
Equity	4,759,614	5,145,554	-385,940	-8%
TOTAL LIABILITIES & EQUITY	**5,266,623**	**5,565,840**	**-299,217**	**-5%**

Habitat for Humanity-Buffalo, Inc.
Key Investments
As of May 31, 2017

3:19 PM
06/23/2017
Accrual Basis

	June 30, 16	Sep 30, 16	Dec 31, 16	Mar 31, 17	May 31, 17
1060 · Key Investment Services (cash)	668	2,883	3,761	6,018	6,574
1110 · Allowance for Adj to Market Sec	3,393	2,495	2,374	117	1,821
1100 · Marketable Securities - Other	219,161	219,175	220,779	228,867	229,561
Total 1100 · Marketable Securities	222,554	221,670	223,153	228,984	231,382
TOTAL PORTFOLIO VALUE	**223,222**	**224,553**	**226,914**	**235,002**	**237,956**

Our investment portfolio was transferred intact to Landmark Wealth Management on June 16, 2017

Habitat for Humanity-Buffalo, Inc.
Profit & Loss Prev Year Comparison
July 1, 2016 through June 23, 2017

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06/23/2017
Accrual Basis

	Jul 1, '16 - Jun 23, 17	Jul 1, '15 - Jun 23, 16	$ Change	% Change
Income				
4000S · Grants	38,462	248,000	-209,538	-84%
4100S · Contributions	469,502	601,399	-131,897	-22%
4200S · House Sponsorships	80,000	283,000	-203,000	-72%
4300S · Fundraising Activities	712,831	775,819	-62,988	-8%
4500S · Home Sales		79,738	-79,738	-100%
4900S · Other	17,213	3,204	14,009	437%
Total Income	1,318,008	1,991,160	-673,152	-34%
Cost of Goods Sold	4,820	949	3,871	408%
Gross Profit	1,313,188	1,990,211	-677,023	-34%
Expense				
5000S · Direct Construction Costs	2,864	101,843	-98,979	-97%
6000S · Salary & Wages	803,510	669,598	133,912	20%
6100S · Payroll Taxes & Benefits	210,468	193,795	16,673	9%
6200S · Facilities	144,355	149,400	-5,045	-3%
6300S · Vehicle Expense	38,355	26,839	11,516	43%
6600S · Advertising & Marketing	17,959	5,300	12,659	239%
6700S · Fundraising Expense	17,366	15,516	1,850	12%
6800S · Volunteer Appreciation	14,539	9,751	4,788	49%
6900S · Tithes	20,649	40,315	-19,666	-49%
7000S · Supplies/Equipment	49,685	23,313	26,372	113%
7200S · Depreciation	34,380	40,619	-6,239	-15%
7300S · Travel & Seminars	11,129	2,666	8,463	317%
7400S · Dues, Subscriptions & Publns.	28,287	25,169	3,118	12%
7500S · Postage	4,298	9,378	-5,080	-54%
7600S · Professional Fees	100,436	138,543	-38,107	-28%
7800S · Interest Expense	23,557	21,676	1,881	9%
8000S · Other Expenses	22,430	15,667	6,763	43%
Total Expense	1,544,267	1,489,388	54,879	4%
Net Income	**-231,079**	**500,823**	**-731,902**	**-146%**

Habitat for Humanity-Buffalo, Inc.
Profit & Loss by Department
July 1, 2016 through June 23, 2017

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06/23/2017
Accrual Basis

	ADMIN	CONSTR.	DEVELOP.	FAMILY SERVICES	RESTORE - NORTH	RESTORE - SOUTH	TOTAL
Income							
4000S · Grants			38,462				38,462
4100S · Contributions	18,524	17,814	430,299		610	2,254	469,501
4200S · House Sponsorships			80,000				80,000
4300S · Fundraising Activities			660		392,893	319,278	712,831
4900S · Other	16,500	91			349	273	17,213
Total Income	35,024	17,905	549,421		393,852	321,805	1,318,007
Cost of Goods Sold							
6150 · Restore Materials purch to sell					4,820		4,820
Total COGS					4,820		4,820
Gross Profit	35,024	17,905	549,421		389,032	321,805	1,313,187
Expense							
5000S · Direct Construction Costs	831	2,033					2,864
6000S · Salary & Wages	86,592	301,920	27,061	54,353	175,940	157,644	803,510
6100S · Payroll Taxes & Benefits	7,026	91,600	7,160	8,848	45,953	49,882	210,469
6200S · Facilities	9,753	43,857	1,286	1,168	56,697	31,595	144,356
6300S · Vehicle Expense	121	20,963	7	133	7,894	9,238	38,356
6600S · Advertising & Marketing	3,817	1,021	11,893	99	102	1,028	17,960
6700S · Fundraising Expense	112	150	13,304		1,734	2,067	17,367
6800S · Volunteer Appreciation	4,680	5,882	1,192		1,696	1,090	14,540
6900S · Tithes	20,649						20,649
7000S · Supplies/Equipment	10,686	32,460	161	207	2,023	4,148	49,685
7200S · Depreciation	1,675	15,152			5,427	12,125	34,379
7300S · Travel & Seminars	8,230	2,463	76		180	180	11,129
7400S · Dues, Subscriptions & Publns.	28,000	150			52	85	28,287
7500S · Postage	2,175	35	1,557	274	50	207	4,298
7600S · Professional Fees	30,787	40,555	9,099	9,165	5,345	5,486	100,437
7800S · Interest Expense	2,729		950		4,994	14,884	23,557
8000S · Other Expenses	3,805	2,928	14,468	31	1,052	146	22,430
Total Expense	221,668	561,169	88,214	74,278	309,139	289,805	1,544,273
Net Income	**-186,644**	**-543,264**	**461,207**	**-74,278**	**79,893**	**32,000**	**-231,086**