

Acquisition Projections (2018-2020)

Project Type	Acquisition Tactic	Agency/Partner	Acquired 2017	Priority Rank 2018	Planned Acquisition 2018	Priority Rank 2019	Planned Acquisition 2019	Priority Rank 2020	Planned Acquisition 2020	Relationship Manager	Tactic Owner
Rehabs	In-Rem List	BENLIC (Landbank of Erie County)		A	1	A	2	A	3	Teresa/Rick	Teresa/Jen
	Other Municipalities	BENLIC (Landbank of Erie County)		E		E		E		Teresa/Rick	?
		Distressed/Zombie House Coalition		E		E		E		Teresa	Kate Lockhart
	City-owned Properties	BURA		A	3	A	4	A	4	Teresa/Rick	?
	MLS Listing	Christine Noonan		C	0	C	0	C	0	Jerry	Jerry
	Private Donations	Individuals		C	1	C	0	C	0	Jim	Jim
		Harmac		C	0	C	0	C	0	Teresa	Teresa
		Housing Court		B	1	B	1	B	2	(?)	Kate Lockhart
	Community Groups	PUSH Buffalo		B	1	B	1	B	1	Teresa/Rick	?
		NCST (Neighborhood Community Stabi	3	A	3	A	3	A	3	Teresa/Barry	Kate Lockhart
	Banks										
		Wells Fargo		C	0	C	0	C	0	Rick	?
		M&T Bank	1	C	0	C	0	C	0	Teresa	?
		Bank of America		C	0	C	0	C	0	Teresa	?
		Others **		B	0	B	1	B	1	Rick	?
Rehab Goal			4		10		12		14		
New Build Lots											
	Bailey Green	Harmac/City	6	A	6	B	2	C	2	Teresa	Tom Graham
	St. Stan's	The City of Buffalo		B	0	A	6	A	8	Teresa	Tom Graham
	Cold Springs	The City of Buffalo		E		E		E		Teresa	?
	Community Groups	Belmont Housing		E		E		E		Rick	?
		King Urban Life Center		E		E		E		Teresa	?
	Private Donations			C	0	C	0	C	0	Teresa	Tom Graham
New Build Goal			6		6		8		10		
Total Home Goal			10		16		20		24		

A= Active with projections/operationalizing plan

B= Actively pursuing with intentions of moving to an 'A' priority

C= Passive relationship

E= Exploring relationship/too soon to project

** WNY task force comprised of various agencies including banks dedicated to triaging vacant and abandoned properties