

**Habitat for Humanity-Buffalo, Inc.**  
**Balance Sheet Prev Year Comparison**  
As of August 31, 2021

09/24/21  
Accrual Basis

|                                   | Aug 31, 21          | Aug 31, 20          | \$ Change           | % Change      |
|-----------------------------------|---------------------|---------------------|---------------------|---------------|
| <b>ASSETS</b>                     |                     |                     |                     |               |
| <b>Current Assets</b>             |                     |                     |                     |               |
| <b>Checking/Savings</b>           |                     |                     |                     |               |
| Operating                         | 666,076.54          | 478,619.30          | 187,457.24          | 39.2%         |
| Home Building * 919               | 216,216.21          | 9,971.77            | 206,244.44          | 2,068.3%      |
| Home Buyer Deposits * 238         | 68,970.79           | 412.29              | 68,558.50           | 16,628.7%     |
| M&T Money Market * 597            | 20,000.29           | 19,993.65           | 6.64                |               |
| <b>Total Checking/Savings</b>     | <b>971,263.83</b>   | <b>508,997.01</b>   | <b>462,266.82</b>   | <b>90.8%</b>  |
| <b>Accounts Receivable</b>        | <b>551,440.56</b>   | <b>341,801.91</b>   | <b>209,638.65</b>   | <b>61.3%</b>  |
| <b>Other Current Assets</b>       |                     |                     |                     |               |
| Construction In Progress          | 2,857,755.18        | 2,448,633.57        | 409,121.61          | 16.7%         |
| Deposits in Transit, NW Prin.     | 1,215.86            | (561.23)            | 1,777.09            | 316.6%        |
| Marketable Securities             | 324,857.20          | 280,698.88          | 44,158.32           | 15.7%         |
| Mortgage Receivables, Current     | 202,046.78          | 330,499.98          | (128,453.20)        | (38.9)%       |
| Prepaid expenses                  | (5,146.60)          | 16,780.07           | (21,926.67)         | (130.7)%      |
| ReStore Purchased Inventory       |                     | 1,247.50            | (1,247.50)          | (100.0)%      |
| Unamortized Mortg Disc, Current   | (31,320.60)         | (188,515.50)        | 157,194.90          | 83.4%         |
| Undeposited Funds                 |                     | 6,148.24            | (6,148.24)          | (100.0)%      |
| <b>Total Other Current Assets</b> | <b>3,349,407.82</b> | <b>2,894,931.51</b> | <b>454,476.31</b>   | <b>15.7%</b>  |
| <b>Total Current Assets</b>       | <b>4,872,112.21</b> | <b>3,745,730.43</b> | <b>1,126,381.78</b> | <b>30.1%</b>  |
| <b>Fixed Assets</b>               | <b>382,352.12</b>   | <b>413,828.81</b>   | <b>(31,476.69)</b>  | <b>(7.6)%</b> |
| <b>Other Assets</b>               |                     |                     |                     |               |
| Accumulated Amortization          | (8,072.66)          | (7,074.02)          | (998.64)            | (14.1)%       |
| Capitalized Mortgage Costs        | 9,986.17            | 9,986.17            |                     |               |
| Home Repair Loans                 | 4,025.00            | 4,575.00            | (550.00)            | (12.0)%       |
| Mortgage Receivable, LT portion   | 7,394,902.64        | 7,596,044.98        | (201,142.34)        | (2.7)%        |

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|---------------------------------------|---------------------|---------------------|---------------------|---------------|
| Unamortized Loan Discount             | 19,986.93           | 19,986.93           |                     |               |
| Unamortized Mortgage Discount         | (4,409,317.50)      | (4,643,795.55)      | 234,478.05          | 5.1%          |
| <b>Total Other Assets</b>             | <b>3,011,510.58</b> | <b>2,979,723.51</b> | <b>31,787.07</b>    | <b>1.1%</b>   |
| <b>TOTAL ASSETS</b>                   | <b>8,265,974.91</b> | <b>7,139,282.75</b> | <b>1,126,692.16</b> | <b>15.8%</b>  |
| <b>LIABILITIES &amp; EQUITY</b>       |                     |                     |                     |               |
| <b>Liabilities</b>                    |                     |                     |                     |               |
| <b>Current Liabilities</b>            |                     |                     |                     |               |
| Accounts Payable                      | 71,139.53           | 116,639.80          | (45,500.27)         | (39.0)%       |
| Credit Cards                          | 5,326.30            | 7,564.98            | (2,238.68)          | (29.6)%       |
| Other Current Liabilities             | 411,695.57          | 320,247.64          | 91,447.93           | 28.6%         |
| <b>Total Current Liabilities</b>      | <b>488,161.40</b>   | <b>444,452.42</b>   | <b>43,708.98</b>    | <b>9.8%</b>   |
| <b>Long Term Liabilities</b>          |                     |                     |                     |               |
| Mortgage Payable, LT Portion          | 161,442.95          | 165,398.66          | (3,955.71)          | (2.4)%        |
| Note Payable - land                   | 20,478.89           | 19,887.98           | 590.91              | 3.0%          |
| Vehicle Leases                        | 6,621.74            | 13,538.01           | (6,916.27)          | (51.1)%       |
| <b>Total Long Term Liabilities</b>    | <b>188,543.58</b>   | <b>198,824.65</b>   | <b>(10,281.07)</b>  | <b>(5.2)%</b> |
| <b>Total Liabilities</b>              | <b>676,704.98</b>   | <b>643,277.07</b>   | <b>33,427.91</b>    | <b>5.2%</b>   |
| <b>Equity</b>                         |                     |                     |                     |               |
| Donor Restricted Net Assets           | 308,500.00          | 140,000.00          | 168,500.00          | 120.4%        |
| Retained Earnings                     | 6,798,888.55        | 6,600,035.56        | 198,852.99          | 3.0%          |
| Net Income                            | 481,881.38          | (244,029.88)        | 725,911.26          | 297.5%        |
| <b>Total Equity</b>                   | <b>7,589,269.93</b> | <b>6,496,005.68</b> | <b>1,093,264.25</b> | <b>16.8%</b>  |
| <b>TOTAL LIABILITIES &amp; EQUITY</b> | <b>8,265,974.91</b> | <b>7,139,282.75</b> | <b>1,126,692.16</b> | <b>15.8%</b>  |