

Habitat for Humanity-Buffalo, Inc.
Profit & Loss Budget vs. Actual
 July through August 2021

	<u>Jul - Aug 21</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Ordinary Income/Expense			
Income			
Sales/Transfers to Partner Agen		392,000.00	(392,000.00)
Construction Contracts	84,422.00		84,422.00
Contributions	237,708.59	27,200.00	210,508.59
Fundraising Event Income			
Gifts in Kind	1,318.00	14,196.00	(12,878.00)
Grants	170,400.00	10,200.00	160,200.00
Home Repair Cost Recovery		26,523.00	(26,523.00)
Home Sales			
Investment & Other Income	2,611.90	234.00	2,377.90
Mortgage Program Income	71,815.09	39,000.00	32,815.09
Mortgage Sales		123,750.00	(123,750.00)
Mortgaged Home Sales	142,000.00		142,000.00
PPP Income	228,500.00	234,000.00	(5,500.00)
ReStore Fundraising	142,167.65	137,500.00	4,667.65
Uncategorized Income			
Total Income	<u>1,080,943.23</u>	<u>1,004,603.00</u>	<u>76,340.23</u>
Cost of Goods Sold	<u>313,123.21</u>	<u>471,221.00</u>	<u>(158,097.79)</u>
Gross Profit	767,820.02	533,382.00	234,438.02
Expense			
Advertising & Marketing	1,145.18	3,844.00	(2,698.82)

	<u>Jul - Aug 21</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Advocacy Activities		250.00	(250.00)
Affiliate Fees & Tithes	2,500.00	11,334.00	(8,834.00)
Board Expenses	49.88		
Credit Reports & Family Ed	528.95	1,282.00	(753.05)
Dues & Subscriptions	3,299.00	644.00	2,655.00
Facilities	17,208.08	18,832.00	(1,623.92)
Insurance	8,707.24	13,824.00	(5,116.76)
Licenses and Permits	300.00	536.00	(236.00)
Meals & Entertainment	844.09		844.09
Payroll Salary & Wages	184,612.62	190,374.00	(5,761.38)
Payroll Taxes & Benefits	30,063.09	44,005.00	(13,941.91)
PEO Fees	5,475.82	2,732.00	2,743.82
Postage	688.25	806.00	(117.75)
Professional Development	349.11	7,314.00	(6,964.89)
Professional Fees	1,850.00	5,668.00	(3,818.00)
Service Fees	166.73	666.00	(499.27)
Supplies/Equipment	10,813.28	10,668.00	145.28
Vehicle Expense	6,250.07	5,953.00	297.07
Volunteer Appreciation	59.89	1,262.00	(1,202.11)
Total Expense	<u>274,911.28</u>	<u>319,994.00</u>	<u>(45,082.72)</u>
Net Ordinary Income	492,908.74	213,388.00	279,520.74
Other Income/Expense			
Other Expense			
Depreciation Expense	9,662.82		9,662.82

	<u>Jul - Aug 21</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Interest Expense	<u>1,364.54</u>		<u>1,364.54</u>
Total Other Expense	<u>11,027.36</u>		<u>11,027.36</u>
Net Other Income	<u>(11,027.36)</u>		<u>(11,027.36)</u>
Net Income	<u>481,881.38</u>	<u>213,388.00</u>	<u>268,493.38</u>