

09/24/21
Accrual Basis

Habitat for Humanity-Buffalo, Inc.
Profit & Loss Prev Year Comparison
July through August 2021

	Jul - Aug 21	Jul - Aug 20	\$ Change	% Change
Ordinary Income/Expense				
Income				
Construction Contracts	84,422.00	53,895.40	30,526.60	56.6%
Contributions	237,708.59	53,183.49	184,525.10	347.0%
Fundraising Event Income		501.00	(501.00)	(100.0)%
Gifts in Kind	1,318.00	37,601.00	(36,283.00)	(96.5)%
Grants	170,400.00	142,000.00	28,400.00	20.0%
Home Sales		98,710.00	(98,710.00)	(100.0)%
Investment & Other Income	2,611.90	15,600.87	(12,988.97)	(83.3)%
Mortgage Program Income	71,815.09	55,610.85	16,204.24	29.1%
Mortgaged Home Sales	142,000.00	325,064.00	(183,064.00)	(56.3)%
PPP Income	228,500.00		228,500.00	100.0%
ReStore Fundraising	142,167.65	82,559.93	59,607.72	72.2%
Total Income	1,080,943.23	864,726.54	216,216.69	25.0%
Cost of Goods Sold	313,123.21	843,574.96	(530,451.75)	(62.9)%
Gross Profit	767,820.02	21,151.58	746,668.44	3,530.1%
Expense				
Advertising & Marketing	1,145.18	26,525.57	(25,380.39)	(95.7)%
Affiliate Fees & Tithes	2,500.00	(4,462.02)	6,962.02	156.0%
Board Expenses	49.88		49.88	100.0%
Credit Reports & Family Ed	528.95	353.13	175.82	49.8%
Dues & Subscriptions	3,299.00	413.34	2,885.66	698.1%
Facilities	17,208.08	22,174.39	(4,966.31)	(22.4)%
Insurance	8,707.24	14,917.12	(6,209.88)	(41.6)%

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Licenses and Permits	300.00	20.00	280.00	1,400.0%
Meals & Entertainment	844.09	160.64	683.45	425.5%
Payroll Salary & Wages	184,612.62	140,216.47	44,396.15	31.7%
Payroll Taxes & Benefits	30,063.09	30,393.51	(330.42)	(1.1)%
PEO Fees	5,475.82	4,389.61	1,086.21	24.8%
Postage	688.25	246.10	442.15	179.7%
Professional Development	349.11	580.00	(230.89)	(39.8)%
Professional Fees	1,850.00	1,400.00	450.00	32.1%
Service Fees	166.73	333.39	(166.66)	(50.0)%
Supplies/Equipment	10,813.28	7,505.77	3,307.51	44.1%
Vehicle Expense	6,250.07	10,928.89	(4,678.82)	(42.8)%
Volunteer Appreciation	59.89	464.43	(404.54)	(87.1)%
Total Expense	274,911.28	256,560.34	18,350.94	7.2%
Net Ordinary Income	492,908.74	(235,408.76)	728,317.50	309.4%
Other Income/Expense				
Other Expense				
Depreciation Expense	9,662.82	6,514.06	3,148.76	48.3%
Interest Expense	1,364.54	2,107.06	(742.52)	(35.2)%
Total Other Expense	11,027.36	8,621.12	2,406.24	27.9%
Net Other Income	(11,027.36)	(8,621.12)	(2,406.24)	(27.9)%
Net Income	481,881.38	(244,029.88)	725,911.26	297.5%